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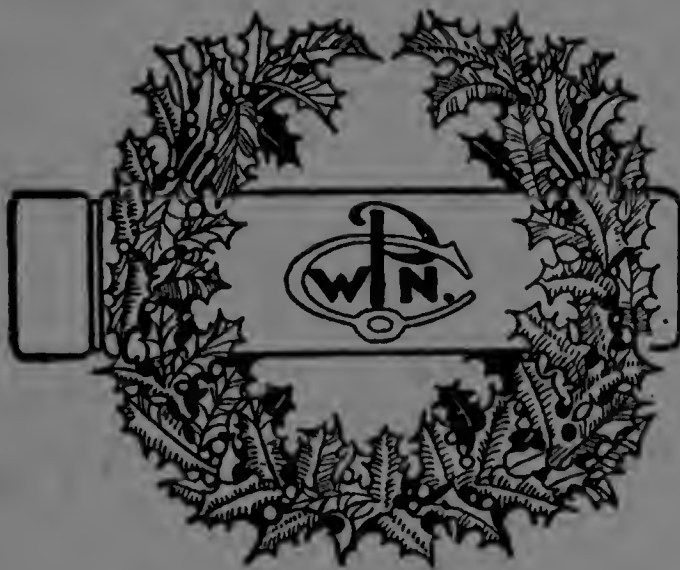
( Season 1939-1940 )

*Wholesale Price List*



**Portland Wholesale  
Nursery Company**

*Office, Warehouse and Yard*  
306 S. E. Twelfth Ave.  
PORTLAND, OREGON



● *Member:*

American Association of Nurserymen  
Pacific Coast Association of Nurserymen  
Oregon Association of Nurserymen  
California Association of Nurserymen  
Portland Nursery Club

# To Our Patrons:

**T**HIS is strictly a WHOLESALE list, and intended only for those engaged in buying and selling nursery products. We will appreciate being notified in case it gets in the hands of anyone not entitled to it.

PRICES are based upon present market conditions, and are subject to change at any time.

RATES for quantity are as follows:

5 at per 10 rate  
50 at per 100 rate  
500 at per 1000 rate

TERMS 3% discount for cash with order, 2% ten days, 1% thirty days, and sixty days net. Interest at 6% will be charged on all over-due accounts. (All nursery supplies 2% ten days, or strictly thirty days net.)

GRADE STANDARDS. Those adopted by the American Association of Nurserymen.

PACKING. All boxing and baling charged at cost.

GUARANTEE OF GENUINENESS. We are ready at any time to replace, free of charge, nursery stock that is proven to be untrue to name, or to refund the original amount paid, but we shall in no case be liable for any sum greater than the original purchase price of such stock.

CLAIMS OR COMPLAINTS. We very much appreciate having reports on shipments as soon as they are received. If stock is unsatisfactory, kindly advise us at once, and we will do all in our power to make any necessary adjustment. Unless otherwise specified, our sales are made F. O. B. Portland, and although we use all possible precaution in making shipments, our responsibility ceases upon delivery in good order to the carrier company.

FILLING OF ORDERS. We are equipped to make prompt shipment of stock that we have in our own nurseries, and orders marked "RUSH" will receive our especial attention.

OUR MOTTO IS QUALITY PLUS SERVICE and it is our earnest desire to live up to it.

LOCATION. Our office, warehouse and tree yard are located at East 12th Avenue and Pine Street. Take either a Mt. Tabor or Montavilla car to East 12th Avenue, and it is only a short walk to our door.

## Portland Wholesale Nursery Company

306 S. E. TWELFTH AVE.

PORTLAND, OREGON

### SALES DEPARTMENT

A. H. Steinmetz  
Manager

F. J. Brooks  
Accountant

M. F. Newcombe  
Secretary

M. K. Moller  
Warehouse and Shipping

### GROWING DEPARTMENT

J. Frank Schmidt & Sons  
Deciduous Ornementals

John Moller  
Fruit Trees

Melvin Surface  
Evergreens



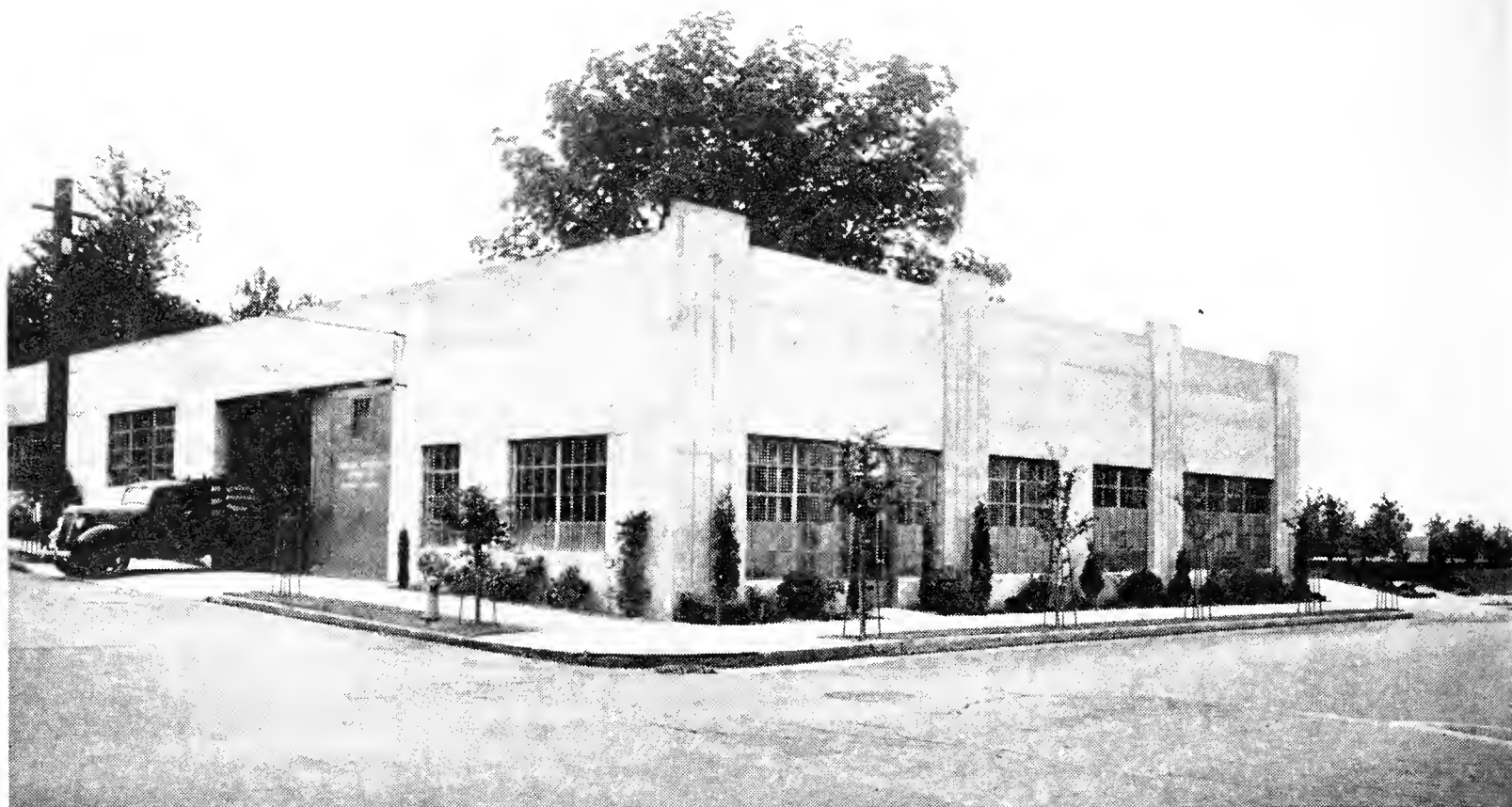
Berckman's Golden Arborvitae  
(15-18 inches)

For prices refer to page 22.

This plant is securely balled, first with burlap, then with 2-way stretch waterproof paper, and is all ready for shipping.

**SHIPMENTS OF THIS KIND TAKE THIRD CLASS FREIGHT RATES**





Our office, warehouse and sales yard are centrally located at East 12th Avenue and Pine Street in Portland.

Since we can make shipments almost every day during the Winter, practically all of our stock is freshly dug to fill orders and is brought to the warehouse for packing and shipping.



A view of the home place of **J. Frank Schmidt & Sons** near Fairview on the Columbia River Highway ten miles east of Portland. In this well drained loam soil Frank and the boys are growing for us in their two places approximately 50 acres of ornamental nursery stock.

**Melvin and John Moller** (Fruit Trees) and **Melvin Surface** (Evergreens) are also growing exclusively for us in this same district. We handle stock for several other local growers who are maintaining a high standard for quality.

# Portland Wholesale Nursery Company

Season 1939-1940

## FRUIT TREES

Both caliper and height are taken into consideration in grading our fruit trees. In most cases the trees will run somewhat taller than the height specified.

We reserve the privilege of charging 5 cents more per tree in case less than five of a variety are ordered.

All two-year trees are headed and branched.

### APPLES AND CRABS

Caliper	Height	Per 10	Per 100	Per 1000
2 year 11/16 inch and up	4 feet and up . . . . .	\$2.75	\$25.00	\$225.00
2 year 9/16 to 11/16 inch	3½ feet and up . . . . .	2.50	22.50	200.00
2 year 7/16 to 9/16 inch	3 feet and up . . . . .	2.25	20.00	175.00
2 year 5/16 to 7/16 inch	2 feet and up . . . . .	2.00	17.50	150.00
1 year 5/8 inch and up	4 feet and up . . . . .	2.50	22.50	200.00
1 year 1/2 to 5/8 inch	4 feet and up . . . . .	2.25	20.00	175.00
1 year 3/8 to 1/2 inch	3 feet and up . . . . .	2.00	17.50	150.00
1 year 1/4 to 3/8 inch	2 feet and up . . . . .	1.75	15.00	125.00
Arkansas Black	Jonathan	Red Spy		
Baldwin	King Tompkins Co.	Rome Beauty		
Banana	Lodi	Spitzenburg		
Black Rome Beauty	Mammoth Blacktwig	Stayman Winesap		
Cortland	McIntosh	Talman Sweet		
Dark Red Jonathan	Northern Spy	W. W. Pearmain		
Delicious	Ortley	Wagener		
Duchess of Oldenburg	R. I. Greening	Wealthy		
Ey. Harvest	Red Astrachan	Winesap		
Early McIntosh	Red Delicious	Yellow Bellflower		
Fameuse	Red Gravenstein	Yellow Delicious		
Gravenstein	Red June	Yellow Newtown		
Grimes Golden	Red Rome Beauty	Yellow Transparent		
Hyslop	Red Siberian	Transcendant	Whitney	

### PEARS

Caliper	Height	Per 10	Per 100	Per 1000
2 year 11/16 inch and up	4 feet and up . . . . .	\$2.75	\$25.00	\$225.00
2 year 9/16 to 11/16 inch	3½ feet and up . . . . .	2.50	22.50	200.00
2 year 7/16 to 9/16 inch	3 feet and up . . . . .	2.25	20.00	175.00
2 year 5/16 to 7/16 inch	2 feet and up . . . . .	2.00	17.50	150.00
1 year 5/8 inch and up	4 feet and up . . . . .	2.50	22.50	200.00
1 year 1/2 to 5/8 inch	4 feet and up . . . . .	2.25	20.00	175.00
1 year 3/8 to 1/2 inch	3 feet and up . . . . .	2.00	17.50	150.00
1 year 1/4 to 3/8 inch	2 feet and up . . . . .	1.75	15.00	125.00
Anjou	Easter	Kieffer		
Bartlett	Fall Butter	Old Home		
Bosc	Flemish Beauty	Seckel		
Clairgeau	Gorham	Sheldon		
Clapp's Favorite	Hardy	Winter Barlett		
Comice	Howell	Winter Nelis		

### SWEET CHERRIES

Caliper	Height	Per 10	Per 100	Per 1000
2 year 11/16 inch and up	4 feet and up . . . . .	\$3.25	\$30.00	\$275.00
2 year 9/16 to 11/16 inch	3½ feet and up . . . . .	3.00	27.50	250.00
2 year 7/16 to 9/16 inch	3 feet and up . . . . .	2.75	25.00	225.00
2 year 5/16 to 7/16 inch	2 feet and up . . . . .	2.50	22.50	200.00
1 year 5/8 inch and up	4 feet and up . . . . .	3.00	27.50	250.00
1 year 1/2 to 5/8 inch	4 feet and up . . . . .	2.75	25.00	225.00
1 year 3/8 to 1/2 inch	3 feet and up . . . . .	2.50	22.50	200.00
1 year 1/4 to 3/8 inch	2 feet and up . . . . .	2.25	20.00	175.00
Bing	Deacon	Schmidt's Big		
Black Republican	Lambert	Waterhouse		
Black Tartarian	Royal Ann (Napoleon)	Windsor		

We have very fine trees, heavy two-year grade, ¾ inch and up, well branched, at 5c more per tree.





## BUDDED LILACS

For prices  
refer to  
page 19.

## BOXELDER

Silver  
Variegated

One of our  
most satis-  
fying shade  
trees. Often  
referred to  
as Whiteleaf  
Maple. For  
prices refer  
to page 10.





## FRUIT TREES—Continued

### SOUR CHERRIES

Caliper	Height	Per 10	Per 100	Per 1000
2 year 11/16 inch and up	4 feet and up . . . . .	\$3.25	\$30.00	\$275.00
2 year 9/16 to 11/16 inch	3 feet and up . . . . .	3.00	27.50	250.00
2 year 7/16 to 9/16 inch	2½ feet and up . . . . .	2.75	25.00	225.00
2 year 5/16 to 7/16 inch	2 feet and up . . . . .	2.50	22.50	200.00
1 year 5/8 inch and up	3½ feet and up . . . . .	3.00	27.50	250.00
1 year 1/2 to 5/8 inch	3 feet and up . . . . .	2.75	25.00	225.00
1 year 3/8 to 1/2 inch	2½ feet and up . . . . .	2.50	22.50	200.00
1 year 1/4 to 3/8 inch	2 feet and up . . . . .	2.25	20.00	175.00
Early Richmond	Late Duke	Montmorency Lg.		
English Morello	May Duke	Olivet		

### PEACHES

Caliper	Height	Per 10	Per 100	Per 1000
1 year 5/8 inch and up	4 feet and up . . . . .	\$2.50	\$22.50	\$200.00
1 year 1/2 to 5/8 inch	4 feet and up . . . . .	2.25	20.00	175.00
1 year 3/8 to 1/2 inch	3 feet and up . . . . .	2.00	17.50	150.00
1 year 1/4 to 3/8 inch	2 feet and up . . . . .	1.75	15.00	125.00
Alexander	Hales' Early	Rochester		
Belle of Georgia	Heath Cling	Salway		
Champion	Improved Elberta	Slappy		
Crawford's Early	J. H. Hale	South Haven		
Crawford's Late	Lovell	Triumph		
Early Charlotte	Mayflower	Tuscan Cling		
Early Elberta	Muir	Valiant		
Elberta	Palora Cling	Vedette		
Golden Jubilee	Phillips Cling	Veteran		

### PLUMS AND PRUNES

Caliper	Height	Per 10	Per 100	Per 1000
2 year 11/16 inch and up	5 feet and up . . . . .	\$2.75	\$25.00	\$225.00
2 year 9/16 to 11/16 inch	4 feet and up . . . . .	2.50	22.50	200.00
2 year 7/16 to 9/16 inch	3 feet and up . . . . .	2.25	20.00	175.00
2 year 5/16 to 7/16 inch	2 feet and up . . . . .	2.00	17.50	150.00
1 year 5/8 inch and up	5 feet and up . . . . .	2.50	22.50	200.00
1 year 1/2 to 5/8 inch	4 feet and up . . . . .	2.25	20.00	175.00
1 year 3/8 to 1/2 inch	3 feet and up . . . . .	2.00	17.50	150.00
1 year 1/4 to 3/8 inch	2 feet and up . . . . .	1.75	15.00	125.00

### PLUMS

Abundance	Burbank	Jefferson	Plumcot	Satsuma
Ace	Climax	Kelsey	President	Shiro
Beauty	Columbia	Maynard	Prinlew	Waneta
Blue Damson	Grand Duke	Methley	Reine Claude	Wickson
Bradshaw	Green Gage	Peach	Santa Rosa	Yellow Egg

### PRUNES

Date	Hungarian	Silver
French Improved	Italian	Sugar
German	Noble	Tragedy

### APRICOTS

Caliper	Height	Per 10	Per 100	Per 1000
1 year 5/8 inch and up	4 feet and up . . . . .	\$2.50	\$22.50	\$200.00
1 year 1/2 to 5/8 inch	4 feet and up . . . . .	2.25	20.00	175.00
1 year 3/8 to 1/2 inch	3 feet and up . . . . .	2.00	17.50	150.00
1 year 1/4 to 3/8 inch	2 feet and up . . . . .	1.75	15.00	125.00
Blenheim	Lewis	Royal	Wenatchee	
Chinese	Moorpark	Tilton	Yakima	

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Do not overlook our heavy grade fruit trees. We can recommend them very highly for salesyard purposes.

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## FRUIT TREES—Continued

### NECTARINES

Caliper	Height	Per 10	Per 100	Per 1000
1 year 5/8 inch and up	4 feet and up.....	\$2.50	\$22.50	\$200.00
1 year 1/2 to 5/8 inch	4 feet and up.....	2.25	20.00	175.00
1 year 3/8 to 1/2 inch	3 feet and up.....	2.00	17.50	150.00
1 year 1/4 to 3/8 inch	2 feet and up.....	1.75	15.00	125.00
Boston	Gower	New White	Stanwick	

### QUINCES

Height	Per 10	Per 100
4 to 5 feet, Branched.....	\$4.25	\$37.50
3 to 4 feet, Branched.....	3.75	32.50
(Whips 10 cents less per tree.)		
Champion	Orange	Pineapple

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### ESPALIER FRUIT TREES

2 and 3 year, two series.....			\$2.50 each
Apples	Plums	Peaches	
Pears	Prunes	Cherries	

A descriptive folder giving a list of varieties available together with information concerning the growing and handling of Espalier Trees, will be sent on request.

This stock is grown here at Portland and is packed for shipment with moss on the roots so that freight charges are not any higher than for other deciduous material.

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## NUT TREES

### ALMONDS

Caliper	Height	Per 10	Per 100	Per 1000
1 year 5/8 inch and up	4 feet and up.....	\$2.50	\$22.50	\$200.00
1 year 1/2 to 5/8 inch	4 feet and up.....	2.25	20.00	175.00
1 year 3/8 to 1/2 inch	3 feet and up.....	2.00	17.50	150.00
1 year 1/4 to 3/8 inch	2 feet and up.....	1.75	15.00	125.00
Drakes Seedling	I. X. L.	Ne Plus Ultra	Nonpareil	Texas Prolific

### CHESTNUTS

Height	Each	Per 10	Per 100
6 to 8 feet.....	\$ .85	\$ 7.50	\$ 70.00
5 to 6 feet.....	.75	6.50	60.00
4 to 5 feet.....	.65	5.50	50.00
3 to 4 feet.....	.50	4.50	40.00
American Sweet	Spanish or Italian		

### FILBERTS

Height	Per 10	Per 100	Per 1000
4 to 5 feet, branched.....	\$3.50	\$30.00	\$275.00
3 to 4 feet, branched.....	3.00	25.00	225.00
2 to 3 feet.....	2.50	20.00	175.00
Barcelona	Daviana	Du Chilly	White Aveline

### WALNUTS

	Per 10	Per 100
Franquette Grafts 8 to 10 feet, 2 year, Branched.....	\$15.00	
“ “ 6 to 8 feet, 2 year, Branched.....	12.50	
“ “ 8 to 10 feet, on Calif. Black.....	11.00	\$100.00
“ “ 6 to 8 feet on Calif. Black.....	8.50	80.00
“ “ 4 to 6 feet on Calif. Black.....	6.50	60.00
“ “ 3 to 4 feet on Calif. Black.....	5.50	50.00
Seedlings, Calif. Black, 6-8 feet.....	4.50	40.00
Seedlings, Calif. Black, 4-6 feet.....	3.50	30.00

# SMALL FRUITS

## GRAPES

### AMERICAN VARIETIES

Grade	Per 10	Per 100	Per 1000
2 year No. 1 . . . . .	\$1.20	\$10.00	\$ 80.00
Brighton, large sweet red			Moore's Early, early black
Campbell's Early, early black			Niagara, white
Concord, black			Sweetwater, small white
Delaware, small red			Worden, large black

### GOOSEBERRIES AND CURRANTS

	Per 10	Per 100	Per 1000
Oregon Champion . . . . . 2 year No. 1 . . . . .	\$ .80	\$ 7.00	\$ 60.00
Oregon Champion . . . . . 2 year No. 2 . . . . .	.70	6.00	50.00
Perfection . . . . . 2 year No. 1 . . . . .	.80	7.00	60.00
Perfection . . . . . 2 year No. 2 . . . . .	.70	6.00	50.00

### RASPBERRIES AND BLACKBERRIES

	Per 10	Per 100	Per 1000
Chief, red, transplants . . . . .	\$ .60	\$ 4.50	\$ 40.00
Cumberland, black, transplants . . . . .	.60	4.50	40.00
Gregg, black, transplants . . . . .	.60	4.50	40.00
Lloyd George, large red, transplants . . . . .	.60	4.50	40.00
Plum Farmer, black, transplants . . . . .	.60	4.50	40.00
Cuthbert, red, suckers . . . . .	.25	1.50	10.00
St. Regis, red, suckers . . . . .	.40	3.00	25.00
Cory's Thornless, transplants . . . . .	1.25	10.00	80.00
Evergreen, transplants . . . . .	.60	4.50	40.00
Evergreen, suckers and tips . . . . .	.50	3.00	25.00
Lawton, suckers . . . . .	.50	3.00	25.00
Lucretia Dewberry, transplants . . . . .	.60	4.50	40.00

### BOYSENBERRIES, LOGANBERRIES AND YOUNGBERRIES

	Per 10	Per 100	Per 1000
Transplants . . . . .	\$ .80	\$ 7.00	\$ 60.00
1 year plants, heavy . . . . .	.50	4.00	35.00

### STRAWBERRIES

	Per 100	Per 1000
From inspected and certified fields . . . . .	\$ .85	\$ 6.50
Banner		Gold Dollar
New Oregon		Marshall
Mastodon (Everbearing) . . . . .	1.25	10.00
Special prices for quantity lots.		

### ASPARAGUS

	Per 100	Per 1000
Two year . . . . .	\$ 1.00	\$ 8.00
Three year . . . . .	1.25	10.00
Giant		Mary Washington

### HORSERADISH

	Per 10	Per 100	Per 1000
Crowns . . . . .	\$ .70	\$ 5.00	\$ 40.00

### RHUBARB, CROWN DIVISIONS

	Per 10	Per 100	Per 1000
Mammoth Victoria . . . . .	\$ .70	\$ 5.00	\$ 40.00
Riverside Giant . . . . .	.70	5.00	40.00

## SEEDLINGS—Clean Coast Grown

Our own Seedlings are grown here in the Portland district, on sandy loam soil, without irrigation, and naturally develop a strong fibrous root system.

We can furnish Apple and Pear Seedlings from the irrigated districts of Eastern Washington, in either straight root or branched root stock.

APPLE	Per 1000
" 1/4 inch and up, branched.....	\$16.00
" 1/4 inch and up, straight.....	14.00
" No. 1, 3/16-1/4 inch, branched.....	14.00
" No. 1, 3/16-1/4 inch, straight.....	12.00
" No. 2 2/16-3/16 inch, branched.....	8.00
" No. 2, 2/16-3/16 inch, straight.....	8.00
" No. 3, about 2/16 inch.....	5.00

CHERRY—MAHALEB	
" 1/4 inch and up.....	14.00
" No. 1, 3/16-1/4 inch.....	12.00
" No. 2, 2/16-3/16 inch.....	9.00
" No. 3, about 2/16 inch.....	7.00

CHERRY—MAZZARD	
" 1/4 inch and up.....	16.00
" No. 1, 3/16-1/4 inch.....	14.00
" No. 2, 2/16-3/16 inch.....	10.00
" No. 3, about 2/16 inch.....	7.00

PEAR—FRENCH	
" 1/4 inch and up, branched.....	16.00
" 1/4 inch and up, straight.....	12.00
" No. 1, 3/16-1/4 inch, branched.....	14.00
" No. 1, 3/16-1/4 inch, straight.....	10.00
" No. 2, 2/16-3/16 inch, branched.....	10.00
" No. 2, 2/16-3/16 inch, straight.....	8.00
" No. 3, about 2/16 inch.....	5.00

PLUM—MYROBOLAN	
" 1/4 inch and up.....	16.00
" No. 1, 3/16-1/4 inch.....	14.00
" No. 2, 2/16-3/16 inch.....	10.00
" No. 3, about 2/16 inch.....	7.00

QUINCE—Rooted Cuttings.	
" 1/4 inch and up.....	25.00
" No. 1, 3/16-1/4 inch.....	22.50
" No. 2, 2/16-3/16 inch.....	20.00

### SHADE TREE SEEDLINGS

BIRCH—European	Per 100	Per 1000	MAPLE—Norway	Per 100	Per 1000
18-24 inch.....	\$5.00	\$ 45.00	18-24 inch.....	\$4.50	\$ 40.00
15-18 inch.....	4.00	35.00	15-18 inch.....	4.00	35.00
12-15 inch.....	3.50	30.00	12-15 inch.....	3.50	30.00
9-12 inch.....	3.00	25.00	9-12 inch.....	3.00	25.00
6- 9 inch.....	2.00	15.00	6- 9 inch.....	2.50	20.00

DOGWOOD—Cornus	
nuttalli	Per 100 Per 1000
15-18-inch, 1 year	\$5.00 \$ 45.00
12-15 inch, 1 year	4.00 35.00
9-12 inch, 1 year	3.00 25.00

ELM—Chinese-Ulmus	
pumila	Per 100 Per 1000
3- 4 feet.....	\$4.00 \$ 35.00
2- 3 feet.....	2.75 22.50
18-24 inch.....	2.00 15.00
12-18 inch.....	1.25 10.00
6-12 inch.....	1.00 7.00

MAPLE—Vine and	Per 100	Per 1000
Palmatum (Japanese)		
9-12 inch.....	\$4.50	\$ 40.00
6- 9 inch.....	3.50	30.00

MOUNTAIN ASH—	
European	Per 100 Per 1000
18-24 inch.....	\$4.00 \$ 35.00
15-18 inch.....	3.50 30.00
12-15 inch.....	3.00 25.00
9-12 inch.....	2.50 20.00

OREGON GRAPE	Per 100	Per 1000
8-10 inch, 2 yr. T.	\$9.00	\$ 80.00
6- 8 inch, 2 yr. T.	7.00	60.00
4-10 inch, 1 yr.		
Row Run.....	3.00	20.00.





**APPLE**  
2-year heavy grade (about 1 inch caliper)



**No. 1 APPLE SEEDLING**  
Non-irrigated, Portland stock



**PEACH**  
1 year heavy grade (about  $\frac{3}{4}$  inch caliper)



**JAPANESE WEEPING CHERRY**  
2-year head, 6-foot stem



**JAPAN FLOWERING CHERRY, KWANZAN**  
2-year, 5-6 feet

## SHADE TREES

One year Shade Trees may be whips. All of the older trees have branched tops.

ASH, Green, <i>Fraxinus lanceolata</i> .	Each	Per 10	Per 100
10-12 feet.....	\$ .95	\$8.50	\$ 80.00
8-10 feet.....	.85	7.50	70.00
6- 8 feet.....	.75	6.50	60.00

Arizona Ash at same prices.

BEECH, Copper, <i>Fagus sylvatica purpurea</i>			
6- 8 feet.....	3.00	27.50	
5- 6 feet.....	2.25	20.00	175.00
4- 5 feet.....	1.90	16.50	150.00
3- 4 feet.....	1.50	13.50	125.00

BIRCH, Cutleaf Weeping, <i>Betula laciniata</i> .			
12-14 feet, specimen trees.....	2.50	22.50	
10-12 feet, 3 year, well branched.....	1.90	16.50	150.00
9-10 feet, 2 or 3 year, well branched.....	1.50	13.50	125.00
8- 9 feet, 2 or 3 year, well branched.....	1.35	12.50	115.00
7- 8 feet, 2 year, well branched.....	1.25	11.00	100.00
6- 7 feet, 2 year, well branched.....	1.15	10.00	90.00
5- 6 feet, 2 year, well branched.....	.90	8.00	75.00
4- 5 feet, 1 year, well branched.....	.65	5.50	50.00
4- 5 feet, 1 year, lining out grade.....		4.50	40.00

Our supply of Cutleaf Weeping Birch is more adequate than for several seasons, and since this stock is making an exceptionally strong growth, we can guarantee well calipered trees in all grades.

European White, <i>Betula alba</i>			
10-12 feet.....	.90	8.00	75.00
8-10 feet.....	.65	5.50	50.00
6- 8 feet.....	.55	4.50	40.00
5- 6 feet.....	.40	3.50	30.00
4- 5 feet.....	.35	3.00	25.00

BOXELDER, <i>Acer negundo</i>			
8-10 feet.....	.65	5.50	50.00
6- 8 feet.....	.55	4.50	40.00

Silver Variegated, <i>Acer negundo arg. var.</i>			
6- 8 feet.....	.85	7.50	70.00
5- 6 feet.....	.75	6.50	60.00
4- 5 feet.....	.65	5.50	50.00
3- 4 feet.....	.55	4.50	40.00

We have a good stock of this variety.

For colored illustration, refer to page 4.

CATALPA, Western, <i>Catalpa speciosa</i> .			
8-10 feet.....	.90	8.00	75.00
6- 8 feet.....	.75	6.50	60.00
5- 6 feet.....	.65	5.50	50.00

Bungei.

5- 6 and 6-7 foot stems.....	1.15	10.00	
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## SHADE TREES—Continued

CHERRY, Japan flg. Kwanzan, double pink.	Each	Per 10	Per 100
6- 8 feet, 2 year Br.....	\$ .95	\$ 8.50	\$ 80.00
5- 6 feet, 2 year Br.....	.85	7.50	70.00
4- 5 feet, 2 year Br.....	.75	6.50	60.00
3- 4 feet, 2 year Br.....	.65	5.50	50.00
4- 5 feet, 1 year.....	.60	5.00	45.00
3- 4 feet, 1 year.....	.55	4.50	40.00
2- 3 feet, 1 year.....	.45	4.00	35.00

For colored illustration, refer to page 45.

The following varieties of Japanese Flowering Cherry in 1 and 2 year grades. Prices the same as Kwanzan.

Amanogawa—Semi-double, soft pink.	Naden—Double, light pink.
Autumnalis—Early single, pale pink.	Ojochin—Semi-double, light pink.
Mt. Fuji—Double, white.	Shirofugen—Late double, pink bud, white bloom.

### CHERRY, Japanese Weeping, both single and double flowering.

5-6 and 6-7 foot stems, head No. 1.....	\$1.35	\$12.00	\$110.00
5-6 and 6-7 foot stems, head No. 2.....	1.00	9.00	85.00

### CRAB, Bechtel Dbl. Flg. Pink.

5-6 feet, branched.....	.75	6.50	60.00
4-5 feet, branched.....	.65	5.50	50.00
3-4 feet, branched.....	.55	4.50	40.00
2-3 feet, branched.....	.40	3.50	30.00
Parkmani, Double rose red.			
5-6 feet, branched.....	.70	6.00	55.00
4-5 feet, branched.....	.60	5.00	45.00
3-4 feet, branched.....	.45	4.00	35.00

Eleyi, Dark pink.

Neidzwetskyana, Red vein, red blossom.

Floribunda, Jap. Flg. Pink.

Purpurea, Red blossom.

Scheideckeri, Double pink.

8-10 feet, branched.....	.85	7.50	70.00
6- 8 feet, branched.....	.75	6.50	60.00
5- 6 feet, branched.....	.65	5.50	50.00
4- 5 feet, branched.....	.55	4.50	40.00
3- 4 feet, branched.....	.40	3.50	30.00

### DOGWOOD, Pacific, Cornus nuttalli, white.

Nursery grown.

8-10 feet.....	1.25	11.00	100.00
6- 8 feet.....	.90	8.00	75.00
5- 6 feet.....	.75	6.50	60.00
4- 5 feet.....	.65	5.50	50.00
3- 4 feet.....	.55	4.50	40.00

Florida, Cornus Florida, white blossom.

3- 4 feet.....	.60	5.00	45.00
30-36 inch.....	.55	4.50	40.00
24-30 inch.....	.45	4.00	35.00

Pink Flowering, Cornus Rubra.

5- 6 feet, bushy.....	4.50	40.00	
4- 5 feet, bushy.....	3.50	30.00	
3- 4 feet, bushy.....	2.25	20.00	175.00
30-36 inch, bushy.....	1.50	13.50	125.00
24-30 inch, bushy.....	1.25	11.00	100.00
18-24 inch, bushy.....	1.00	9.00	85.00

Add 15 cents for balling.

For colored illustration, refer to page 21.

Double White Flowering. Same prices as Pink Flowering.

## SHADE TREES—Continued

ELM, American, <i>Ulmus americana</i> .	Each	Per 10	Per 100
10-12 feet.....	\$ .90	\$ 8.00	\$ 75.00
8-10 feet.....	.75	6.50	60.00
6- 8 feet.....	.65	5.50	50.00
5- 6 feet.....	.45	4.00	35.00

### Chinese or Siberian, *Ulmus pumila*.

12-14 feet.....	1.40	12.50	
10-12 feet.....	.90	8.00	75.00
8-10 feet.....	.75	6.50	60.00
6- 8 feet.....	.60	5.00	45.00
5- 6 feet.....	.45	4.00	35.00

Our Chinese Elm grow much more slowly than in irrigated districts, consequently, are sturdy, straight, well branched trees with a heavy root system.

### GOLDENCHAIN, *Laburnum vulgare*.

10-12 feet.....	1.25	11.00	100.00
8-10 feet.....	.95	8.50	80.00
6- 8 feet.....	.85	7.50	70.00
5- 6 feet.....	.75	6.50	60.00
4- 5 feet.....	.65	5.50	50.00

Vosii, 20c higher per tree. This is a new variety that to us seems much more attractive than Vulgare. The quantity is limited this season, but we expect a good supply next year.

### HAWTHORN, *Carriere*.

Same prices as Paul's Double Scarlet.

#### Paul's Double Scarlet, *C. oxyacantha*.

8-10 feet, 3 yr. br., headed 6 feet.....	1.35	12.00	110.00
6- 8 feet, 2 yr. br., headed 6 feet.....	1.15	10.00	90.00
5- 6 feet, 2 yr. br., headed 4½ feet.....	.85	7.50	70.00
4- 5 feet, br., headed 3 feet.....	.75	6.50	60.00
3- 4 feet, br., headed 3 feet.....	.65	5.50	50.00
7- 8 feet, whips.....	.70	6.00	55.00
6- 7 feet, whips.....	.65	5.50	50.00
5- 6 feet, whips.....	.60	5.00	45.00

Double Pink and Double White are available in 2-year grades at same prices as Paul's Scarlet.

### HORSECHESTNUT, *Aesculus hippocastanum*

8-10 feet, branched.....	1.50	13.50	125.00
6- 8 feet, branched.....	1.25	11.00	100.00
5- 6 feet, branched.....	.95	8.50	80.00
4- 5 feet, branched.....	.85	7.50	70.00

#### Red Flowering.

6- 8 feet, branched.....	2.50	22.50	
5- 6 feet, branched.....	2.25	20.00	
4- 5 feet, branched.....	1.90	16.50	

### LINDEN, European, *Tilia europaea*.

8-10 feet, branched.....	.95	8.50	80.00
6- 8 feet, branched.....	.85	7.50	70.00
5- 6 feet, branched.....	.75	6.50	60.00

### LOCUST, Black, *Robinia pseudoacasia*.

10-12 feet.....	.75	6.50	60.00
8-10 feet.....	.65	5.50	50.00
6- 8 feet.....	.55	4.50	40.00

#### Globe or Umbrella.

Forms dense globe head.

No. 1 Double, budded.....	1.25	11.00	100.00
6 foot stems, sturdy, straight, No. 2.....	1.00	9.00	85.00

#### Pink flowering. Moss, *Robinia Hispida*.

Top worked. No. 1. 5-6 foot stem.....	1.25	11.00	100.00
No. 1. 4-5 foot stem.....	1.00	9.00	85.00



## SHADE TREES—Continued

MAPLE, Ginnala. (Amur Maple).	Each	Per 10	Per 100
Shrub-like tree with small leaves. Brilliant Fall color.			
6- 8 feet.....	\$1.15	\$10.00	\$ 90.00
5- 6 feet.....	.90	8.00	75.00
4- 5 feet.....	.80	7.00	65.00
Japanese, Acer Palmatum (Seedlings).			
5- 6 feet.....	.80	7.00	65.00
4- 5 feet.....	.70	6.00	55.00
3- 4 feet.....	.60	5.00	45.00
Japanese Laceleaf, Palmatum Rubrum (Disectum).			
Very dwarf, often called cutleaf.			
30-36 inches spread.....	3.00	27.50	250.00
24-30 inches spread.....	2.25	20.00	175.00
18-24 inches spread.....	1.75	15.00	135.00
12-18 inches spread.....	1.35	12.00	110.00
Japanese Redleaf, grows to 5 or 6 feet.			
Often called ribbonleaf.			
30-36 inches.....	1.90	16.50	150.00
24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.25	11.00	100.00
Norway, Acer platanoides.			
10-12 feet, Cal. $1\frac{3}{4}$ -2 inch, branched.....	1.25	11.00	100.00
10-12 feet, Cal. $1\frac{1}{2}$ - $1\frac{3}{4}$ inch, branched.....	1.00	9.00	85.00
8-10 feet, Cal. $1\frac{1}{4}$ - $1\frac{1}{2}$ inch, branched.....	.85	7.50	70.00
8-10 feet, Cal. 1- $1\frac{1}{4}$ inch, branched.....	.75	6.50	60.00
6- 8 feet, Cal. $\frac{3}{4}$ -1 inch, branched.....	.65	5.50	50.00
8- 9 foot whips.....	.60	5.00	45.00
7- 8 foot whips.....	.55	4.50	40.00
6- 7 foot whips.....	.45	4.00	35.00
5- 6 foot whips.....	.40	3.50	30.00
4- 5 foot whips.....	.35	3.00	25.00
Special prices for quantity lots.			
Our supply of Norway whips will be limited this season, but we have a very fine block of two-year well-branched trees of this variety. They are the best we have grown for several seasons.			
Red, Acer rubrum. Same prices as Norway.			
Good red color both Spring and Fall.			
Schwedler, Acer schwedleri.			
Like Norway except that new growth is red.			
10-12 feet, $1\frac{1}{2}$ - $1\frac{3}{4}$ .....	1.50	13.50	125.00
8-10 feet, $1\frac{1}{4}$ - $1\frac{1}{2}$ .....	1.25	11.00	100.00
8-10 feet, 1 - $1\frac{1}{4}$ .....	1.15	10.00	90.00
6- 8 feet, $\frac{3}{4}$ -1.....	.95	8.50	80.00
8- 9 feet, whips.....	.90	8.00	75.00
7- 8 feet, whips.....	.80	7.00	65.00
6- 7 feet, whips.....	.70	6.00	55.00
5- 6 feet, whips.....	.60	5.00	45.00
4- 5 feet, whips.....	.55	4.50	40.00
Silver, Acer dasycarpum.			
10-12 feet.....	.90	8.00	75.00
8-10 feet.....	.75	6.50	60.00
6- 8 feet.....	.65	5.50	50.00
5- 6 feet.....	.55	4.50	40.00
Sycamore Maple, at same prices as Silver Maple.			
Sugar, Acer saccharum.			
Foliage crimson and orange yellow in fall.			
8-10 feet.....	1.00	9.00	85.00
6- 8 feet.....	.85	7.50	70.00
5- 6 feet.....	.75	6.50	60.00
Vine Maple, Acer circinatum.			
5- 6 feet.....	.90	8.00	75.00
4- 5 feet.....	.75	6.50	60.00
3- 4 feet.....	.60	5.00	45.00

# SHADE TREES—Continued

	Each	Per 10	Per 100
<b>MAIDENHAIR, Ginkgo biloba.</b>			
3- 4 feet.....	\$0.90	\$ 8.00	\$ 75.00
2- 3 feet.....	.75	6.50	60.00
<b>MOUNTAIN ASH, Eup. Sorbus aucuparia.</b>			
10-12 feet, branched.....	1.25	11.00	100.00
8-10 feet, branched.....	.90	8.00	75.00
6- 8 feet, branched.....	.75	6.50	60.00
5- 6 feet, branched.....	.65	5.50	50.00
<b>MULBERRY, Russian, M. alba tatarica.</b>			
8-10 feet.....	.75	6.50	60.00
6- 8 feet.....	.65	5.50	50.00
5- 6 feet.....	.55	4.50	40.00
Teas, Weeping.			
2 year heads.....	2.25	20.00	
<b>OAK, Pin, Quercus palustris.</b>			
Red, Quercus rubra.			
Scarlet, Quercus coccinea.			
8-10 feet, branched.....	1.25	11.00	100.00
6- 8 feet, branched.....	1.00	9.00	85.00
5- 6 feet, branched.....	.85	7.50	70.00
8- 9 feet, whips.....	.95	8.50	80.00
7- 8 feet, whips.....	.85	7.50	70.00
6- 7 feet, whips.....	.75	6.50	60.00
5- 6 feet, whips.....	.65	5.50	50.00
<b>PEACH, Pink, Red and White Flowering.</b>			
5- 6 feet.....	.55	4.50	40.00
4- 5 feet.....	.40	3.50	30.00
3- 4 feet.....	.35	3.00	25.00
<b>PLANETREE, Platanus orientalis, Europ. Sycamore.</b>			
10-12 feet.....	1.25	11.00	100.00
8-10 feet.....	1.00	9.00	85.00
6- 8 feet.....	.85	7.50	70.00
5- 6 feet.....	.75	6.50	60.00
Platanus occidentalis, American, at same prices.			
Well branched trees of heavy caliper can be supplied this season.			
<b>PLUM, Bliriana, Dbl. Flg. Pink.</b>			
8-10 feet, branched.....	.90	8.00	75.00
6- 8 feet, branched.....	.75	6.50	60.00
5 -6 feet, branched.....	.65	5.50	50.00
5- 6 feet, 1 year.....	.55	4.50	40.00
4- 5 feet, 1 year.....	.40	3.50	30.00
This is proving to be a very popular variety, because the tree is a mass of bright pink when in bloom and the purple foliage is attractive all summer.			
<b>Prunus Pissardi, Purpleleaf, Single pink.</b>			
Prices same as Bliriana.			
<b>Prunus Triloba, Dbl. rose pink.</b>			
4- 5 feet.....	.45	4.00	35.00
3- 4 feet.....	.40	3.50	30.00
2- 3 feet.....	.35	3.00	25.00
Thundercloud, deep purple leaf.			
Vesuvius, deep purple leaf.			
Prices same as Bliriana.			
<b>POPLAR, Carolina, Populus eugenei.</b>			
12-14 feet.....	.95	8.50	80.00
10-12 feet.....	.75	6.50	60.00
8-10 feet.....	.60	5.00	45.00
6- 8 feet.....	.45	4.00	35.00
5- 6 feet.....	.40	3.50	30.00
Lombardy, Populus nigra italica.			
Same prices as Carolina.			
Bolleana, 10 cents more.			

## SHADE TREES—Continued

		Each	Per 10	Per 100
<b>RED BUD, <i>Cercis Canadensis</i>.</b>				
6- 8 feet.....	\$	.85	\$7.50	\$70.00
5- 6 feet.....		.75	6.50	60.00
4- 5 feet.....		.65	5.50	50.00
<b>SWEET GUM, <i>Liquidamber, L. styraciflua</i>.</b>				
8-10 feet, branched.....		1.50	13.50	125.00
6- 8 feet, branched.....		1.25	11.00	100.00
5- 6 feet, branched.....		.95	8.50	80.00
4- 5 feet, branched.....		.75	6.50	60.00
3- 4 feet, branched.....		.65	5.50	50.00
<b>TULIPTREE, <i>Liriodendron tulipifera</i>.</b>				
8-10 feet, branched.....		1.25	11.00	100.00
6- 8 feet, branched.....		.90	8.00	75.00
5- 6 feet, branched.....		.75	6.50	60.00
4- 5 feet, branched.....		.65	5.50	50.00
<b>WILLOW, <i>Babylon Weeping, Salix babylonica</i>.</b>				
10-12 feet.....		.95	8.50	80.00
8-10 feet.....		.75	6.50	60.00
6- 8 feet.....		.65	5.50	50.00
Golden Weeping, <i>Niobe</i> .				
Same price as <i>Babylon</i> .				

## DECIDUOUS SHRUBS

<b>ALMOND, <i>Pink Flowering, Prunus glandulosa</i>.</b>				
3- 4 feet.....		.45	4.00	35.00
2- 3 feet.....		.40	3.50	30.00
18-24 inches.....		.35	3.00	25.00
<b>White Flowering, <i>Prunus glandulosa</i>..</b>				
3- 4 feet.....		.45	4.00	35.00
2- 3 feet.....		.40	3.50	30.00
18-24 inches.....		.35	3.00	25.00
<b>ALTHEA, <i>Amplissima, Lilac pink</i></b>				
Boule de Feu, Red				
Lady Stanley, Rosy white				
Paeoniflora, Rosy purple				
3- 4 feet.....		.40	3.50	
2- 3 feet.....		.35	3.00	
18-24 inches.....		.30	2.50	
<b>AZALEA, <i>Altaclare, A. altaclarensis</i>.</b>				
Large coppery-yellow flowers.				
24-30 inches with buds.....		2.00	17.50	160.00
18-24 inches, with buds.....		1.45	13.00	120.00
15-18 inches, with buds.....		1.15	10.00	90.00
12-15 inches.....		.90	8.00	75.00

Mollis. Chinese. *A. mollis*.

Yellow to deep apricot.

24-30 inches, with buds..... 1.90 16.50 150.00

18-24 inches, with buds..... 1.35 12.00 110.00

15-18 inches, with buds..... 1.00 9.00 85.00

12-15 inches, with buds..... .85 7.50 70.00

9-12 inches, with buds..... .65 5.50 50.00

An excellent shrub for mass plantings. Blooms freely in the lighter grades.

For colored illustration, refer to page 21.

Occidentalis. Western. *A. occidentalis*.

Fragrant. White with tinge of pink.

At same price as *Mollis*.

Schlippenbachi (*Royal Azalea*). Same prices as *Altaclare*.

Large pink blossom. Good color in the Fall foliage.

# DECIDUOUS SHRUBS—Continued

BARBERRY, Japanese. <i>B. thunbergi</i> .	Each	Per 10	Per 100
30-36 inches.....	\$ .40	\$ 3.50	\$ 30.00
24-30 inches.....	.35	3.00	25.00
18-24 inches.....	.30	2.50	20.00
Red Leaved. <i>B. thunb. atropurpurea</i> .			
30-36 inches.....	.55	4.50	40.00
24-30 inches.....	.45	4.00	35.00
18-24 inches.....	.40	3.50	30.00
15-18 inches.....	.35	3.00	25.00

## Truehedge Columnberry, Var. *B. thunbergi erecta*. Plant Patent No. 110.

Our enclosed leaflet describes this plant in its natural color, and in addition to this its beauty is greatly enhanced by the red foliage during late November and December. Thrives wherever ordinary Barberry will grow. (Must be sold according to retail price schedule.)

	Wholesale Prices Net			Retail Resale Prices			
	Per 10	Per 100	Per 1000	Each	Per 5	Per 25	Per 100
18-24 inches.....	\$2.75	\$22.50	\$200.00	\$ .55	\$2.25	\$9.50	\$35.00
15-18 inches.....	2.10	17.00	150.00	.45	1.65	7.00	25.00
12-15 inches.....	1.80	14.00	125.00	.35	1.45	6.00	21.00
9-12 inches.....	1.50	11.50	100.00	.30	1.25	5.00	17.00

Wilson. <i>B. wilsonae</i> .	Each	Per 10	Per 100
30-36 inches.....	.90	8.00	75.00
24-30 inches.....	.65	5.50	50.00
Other Barberry listed under Evergreens.			

## BEAUTY BUSH, *Kolkwitzia amabilis*.

3- 4 feet.....	.70	6.00	55.00
2- 3 feet.....	.60	5.00	45.00
18-24 inches.....	.45	4.00	35.00

## BURNING BUSH. *Euonymus europaeus*.

5- 6 feet.....	.65	5.50	50.00
4- 5 feet.....	.55	4.50	40.00
3- 4 feet.....	.45	4.00	35.00
2- 3 feet.....	.40	3.50	30.00

## BUTTERFLY BUSH. *Buddleia magnifica*.

*Buddleia Hartwigi*.

Very dark purple.

No. 1 Grade.....	.45	4.00	35.00
Medium.....	.40	3.50	30.00

## CALICANTHUS, *Floridus*. Sweetshrub.

2- 3 feet.....	.40	3.50	30.00
18-24 inches.....	.35	3.00	25.00

## CARYOPTERIS. Blue spirea

24-30 inches.....	.45	4.00	35.00
18-24 inches.....	.40	3.50	30.00

## CEANOTHUS. Gloire de Versailles. Pale blue.

30-36 inches.....	1.00	9.00	85.00
24-30 inches.....	.75	6.50	60.00
18-24 inches.....	.65	5.50	50.00
12-18 inches.....	.55	4.50	40.00

Marie Simon, Pink.

At same price as Gloire de Versailles.

## CORALBERRY. *Symphoricarpus vulgaris*.

3- 4 feet.....	.40	3.50	30.00
2- 3 feet.....	.35	3.00	25.00

## CRANBERRYBUSH. Eup. *Viburnum opulus*.

4- 5 feet.....	.55	4.50	40.00
3- 4 feet.....	.45	4.00	35.00
2- 3 feet.....	.40	3.50	30.00





TREE WISTERIA (Grafted)  
4-5 foot grade



EUROPEAN MOUNTAIN ASH  
8-10 foot grade



PACIFIC DOGWOOD  
6-8 feet



CUTLEAF WEEPING BIRCH  
8-10 foot grade (caliper 1 inch up)



NORWAY MAPLE  
8-10 foot grade (caliper about 1 1/4 inch)



PAUL'S SCARLET HAWTHORN  
2-year, 6-8 feet

## DECIDUOUS SHRUBS—Continued

<b>DAPHNE</b> , <i>Mezereum</i> . Early pink blossoms, red berries in fall and winter. Should be pruned regularly.			
Each	Per 10	Per 100	
18-24 inches.....	\$1.25	\$11.00	\$100.00
15-18 inches.....	.90	8.00	75.00
12-15 inches.....	.75	6.50	60.00
<b>DEUTZIA</b> , <i>Fuzzy</i> . <i>Scabra crenata alba</i> .			
4- 5 feet.....	.40	3.50	30.00
3- 4 feet.....	.35	3.00	25.00
2- 3 feet.....	.30	2.50	20.00
Lemoine. Pure white.			
2- 3 feet.....	.45	4.00	35.00
18-24 inches.....	.35	3.00	25.00
Pride of Rochester, same price as <i>Crenata alba</i> .			
Rose, Double. <i>D. scabra plena</i> .			
4- 5 feet.....	.45	4.00	35.00
3- 4 feet.....	.40	3.50	30.00
2- 3 feet.....	.35	3.00	25.00
Slender. <i>D. gracilis</i> . Pure white.			
2- 3 feet.....	.65	5.50	50.00
18-24 inches.....	.45	4.00	35.00
12-18 inches.....	.35	3.00	25.00
<b>DOGWOOD</b> , <i>Cornus</i> . <i>C. sibirica</i> . Red bark.			
3- 4 feet.....	.40	3.50	30.00
2- 3 feet.....	.35	3.00	25.00
<b>ELDER</b> , Cutleaf. <i>Sambucus c. acutiloba</i> .			
5- 6 feet.....	.60	5.00	
4- 5 feet.....	.45	4.00	
3- 4 feet.....	.40	3.50	
<b>FILBERT</b> , Purpleleaf.			
3- 4 feet.....	.75	6.50	60.00
2- 3 feet.....	.65	5.50	50.00
<b>FORSYTHIA</b> , Early blooming. Yellow.			
Border. <i>F. intermedia</i> . Upright growth.			
Fortune, <i>F. suspensa fortunei</i> .			
More upright than <i>suspensa</i> .			
Showy border. <i>F. intermedia spectabilis</i> .			
Weeping. <i>F. suspensa</i> .			
5- 6 feet.....	.65	5.50	50.00
4- 5 feet.....	.45	4.00	35.00
3- 4 feet.....	.40	3.50	30.00
2- 3 feet.....	.35	3.00	25.00
<b>HONEYSUCKLE</b>			
Morrow. <i>Lonicera morrowi</i> . White flowers, red berries			
Pink Tatarian. <i>Lonicera rosea</i> .			
Red Tatarian. <i>Lonicera rubra</i> .			
White Tatarian. <i>Lonicera alba</i> .			
4- 5 feet.....	.45	4.00	35.00
3- 4 feet.....	.40	3.50	30.00
2- 3 feet.....	.35	3.00	25.00
<b>HYDRANGEA</b> , <i>Opuloides otaksa</i> .			
Blue or pink.			
18-24 inches.....	.90	8.00	75.00
12-18 inches.....	.75	6.50	60.00
Peegee, <i>Hy. pan. grandiflora</i> . Bush form.			
3- 4 feet.....	.45	4.00	35.00
2- 3 feet.....	.40	3.50	30.00
Peegee, <i>Hy. pan. grandiflora</i> . Tree form.			
4- 5 feet.....	.75	6.50	60.00
3- 4 feet.....	.65	5.50	50.00
Smooth. <i>Hy. arborescens</i> . Double white.			
2- 3 feet.....	.40	3.50	30.00
18-24 inches.....	.35	3.00	25.00

# DECIDUOUS SHRUBS—Continued

KERRIA, <i>K. Japonica</i> . Double yellow. Early.			
3- 4 feet.....	\$ .40	\$ 3.50	\$ 30.00
2- 3 feet.....	.35	3.00	25.00
18-24 inches.....	.30	2.50	20.00

LILAC, <i>Syringa vulgaris</i> . Common purple.			
3- 4 feet.....	.45	4.00	35.00
2- 3 feet.....	.40	3.50	30.00
Common white.			
3- 4 feet.....	.55	4.50	40.00
2- 3 feet.....	.45	4.00	35.00
Budded varieties.			
4- 5 feet.....	.85	7.50	
3- 4 feet.....	.70	6.00	
2- 3 feet.....	.60	5.00	

Adelaide Dunbar. Double, dark red.  
 Belle de Nancy. Double, pinkish lavender.  
 Charles Joly. Double, dark reddish purple.  
 Edith Cavell. Double, milk white.  
 Katherine Havemeyer. Double, pinkish lavender.  
 Leon Gambetta. Double lilac.  
 Ludwig Spaeth. Single, dark reddish purple.  
 Marie Lefraye. Single, white.  
 Mrs. Edward Harding. Double, reddish purple.  
 Pres. Poincare. Double, reddish lilac.  
 Villa de Troyas. Single, dark wine red.  
 For colored illustration, refer to page 4.

MAGNOLIA, <i>purpurea</i> . Purple outside, white within.			
30-36 inches.....	2.25	20.00	
24-30 inches.....	2.00	17.50	
18-24 inches.....	1.75	15.00	
Soulangeana. White tinted with purple.			
30-36 inches.....	2.75	25.00	
24-30 inches.....	2.25	20.00	
18-24 inches.....	2.00	17.50	

MOCKORANGE <i>Philadelphus grandiflorus</i> .			
Coronarius. Sweet.			
Gordon. <i>P. gordonianus</i> .			
4- 5 feet.....	.40	3.50	30.00
3- 4 feet.....	.35	3.00	25.00
2- 3 feet.....	.30	2.50	20.00
Lemoine.			
Virginal. Double. Long blooming season.			
4- 5 feet.....	.45	4.00	35.00
3- 4 feet.....	.40	3.50	30.00
2- 3 feet.....	.35	3.00	25.00

QUINCE, <i>Cydonia japonica</i> . Japan flowering.			
From cuttings. Bright red and scarlet.			
3- 4 feet, bushy.....	.75	6.50	60.00
2- 3 feet, bushy.....	.60	5.00	45.00
18-24 inches, bushy.....	.45	4.00	35.00

SMOKE TREE. <i>Rhus cotinus</i> .			
3- 4 feet.....	.70	6.00	
2- 3 feet.....	.60	5.00	
18-24 inches.....	.50	4.00	

SNOWBALL, Common. <i>Viburnum opulus sterile</i> .			
4- 5 feet.....	.65	5.50	50.00
3- 4 feet.....	.60	5.00	45.00
2- 3 feet.....	.55	4.50	40.00
18-24 inches.....	.40	3.50	30.00

# DECIDUOUS SHRUBS—Continued

## SNOWBALL—Continued

	Each	Per 10	Per 100
<i>Viburnum burkwoodi</i> .			
18-24 inches, 2 year, branched.....	\$1.25	\$11.00	\$100.00
12-18 inches, from 5 inch pots.....	.90	8.00	75.00
This is a new variety. Grows more rapidly than Carlesi and is almost Evergreen. Blooms freely and is fragrant. Good foliage.			
<i>Viburnum carlesi</i> , Fragrant.			
Early pink blossoms.			
24-30 inches, Buds.....	1.50	13.50	125.00
18-24 inches, Buds.....	1.25	11.00	100.00
15-18 inches, Buds.....	.95	8.50	80.00
<i>Viburnum plicatum</i> . Japan.			
3- 4 feet.....	.55	4.50	40.00
2- 3 feet.....	.45	4.00	35.00
18-24 inches.....	.40	3.50	30.00
<i>Viburnum tomentosum</i> . Double file.			
2- 3 feet.....	.55	4.50	40.00
18-24 inches.....	.40	3.50	30.00

## SNOWBERRY, *Symphoricarpus racemosus*.

3- 4 feet.....	.40	3.50	30.00
2- 3 feet.....	.35	3.00	25.00

## SPIREA, Anthony Waterer. Dwarf. Crimson.

2- 3 feet.....	.45	4.00	35.00
18-24 inches.....	.35	3.00	25.00
15-18 inches.....	.30	2.50	20.00

## Bridalwreath. *S. Prunifolia*. Pure white.

3- 4 feet.....	.60	5.00	45.00
2- 3 feet.....	.45	4.00	35.00
18-24 inches.....	.40	3.50	30.00

## Japanese, Pink *S. japonica* (*callosa rubra*).

3- 4 feet.....	.45	4.00	35.00
2- 3 feet.....	.40	3.50	30.00
18-24 inches.....	.35	3.00	25.00

## Reeves. *S. reevesiana*, white.

3- 4 feet.....	.45	4.00	35.00
2- 3 feet.....	.35	3.00	25.00

## Thunberg. *S. thunbergi*. Pure white.

2- 3 feet.....	.35	3.00	25.00
18-24 inches.....	.30	2.50	20.00

## Vanhoutte. *S. vanhouttei*. White.

4- 5 feet.....	.45	4.00	35.00
3- 4 feet.....	.40	3.50	30.00
2- 3 feet.....	.35	3.00	25.00

## TAMARIX. African. *Tamarix africana*. pink.

4- 5 feet.....	.55	4.50	40.00
3- 4 feet.....	.45	4.00	35.00
2- 3 feet.....	.40	3.50	30.00

T. *Hispida*, at same prices.

## WEIGELA, Eva Rathke. Deep carmine red.

2- 3 feet.....	.45	4.00	35.00
18-24 inches.....	.40	3.50	30.00

## W. *rosea*. Pink..

4- 5 feet.....	.55	4.50	40.00
3- 4 feet.....	.45	4.00	35.00
2- 3 feet.....	.40	3.50	30.00

## W. *rosea variegata*. Pink. Variegated.

3- 4 feet.....	.55	4.50	40.00
2- 3 feet.....	.45	4.00	35.00
18-24 inches.....	.40	3.50	30.00

## W. *vanhouttei*. Carmine.

4- 5 feet.....	.55	4.50	40.00
3- 4 feet.....	.45	4.00	35.00
2- 3 feet.....	.40	3.50	30.00



**DOGWOOD**  
**Pink Flowering**

This tree is now well known and is in demand in all parts of the country. For prices refer to page 11.



**AZALEA MOLLIS**

Grows to perfection here in the Pacific Northwest. A hardy variety. For prices refer to page 15.



HEDGE PLANTS

PRIVET, California. Ligustrum ovalifolium.	Per 100	Per 1000
Vigorous grower.		
2 year, 3-4 feet.....	\$5.50	\$50.00
2 year, 2-3 feet.....	4.50	40.00
2 year, 18-24 inches.....	4.00	35.00
English. Ligustrum vulgare.		
Old, but still one of the best.		
2 year, 3-4 feet.....	5.50	50.00
2 year, 2-3 feet.....	4.50	40.00
2 year, 18-24 inches.....	4.00	35.00
Lodense.		
Low branched. Dwarf habit. Fine for borders or low hedges.		
12-15 inches.....	10.00	90.00
10-12 inches.....	7.50	70.00
8-10 inches.....	6.00	55.00
6- 8 inches.....	5.00	45.00

EVERGREENS

CONIFERS

ARBORVITAE	Each	Per 10	Per 100
American. T. occidentalis.			
4- 5 feet.....	\$1.90	16.50	150.00
3- 4 feet.....	1.50	13.50	125.00
30-36 inches.....	1.25	11.00	100.00
24-30 inches.....	1.00	9.00	85.00
Douglas. T. spiralis douglassi.			
5- 6 feet, sheared specimens.....	2.25	20.00	175.00
4- 5 feet, sheared.....	1.50	13.50	125.00
3- 4 feet, sheared.....	1.25	11.00	100.00

A very hardy variety, good green foliage. Makes a column similar to Pyramidalis occidentalis if sheared regularly.

Golden. Berckman's dwarf. T. or aurea nana.			
Compact, globular, deep golden color.			
30-36 inches.....	2.75	25.00	
24-30 inches.....	2.00	17.50	
18-24 inches.....	1.50	13.50	125.00
15-18 inches.....	1.25	11.00	100.00
12-15 inches.....	.90	8.00	75.00
10-12 inches.....	.65	5.50	50.00
8-10 inches.....	.55	4.50	40.00

We have a good stock of this variety, and the quality seems better than usual. For colored illustration, refer to page 1.

Golden column. T. or beverleyensis.			
Pyramidal type.			
5- 6 feet.....	2.50	22.50	
4- 5 feet.....	2.15	19.00	175.00
3- 4 feet.....	1.65	15.00	135.00
30-36 inches.....	1.25	11.00	100.00
24-30 inches.....	1.00	9.00	85.00

Goldspot. T. oc. aureovariegata. (Lobbi)			
Pyramidal type.			
5- 6 feet.....	2.50	22.50	
4- 5 feet.....	2.00	17.50	
3- 4 feet.....	1.65	15.00	135.00
30-36 inches.....	1.25	11.00	100.00
24-30 inches.....	1.00	9.00	85.00

The quality of our Conifers has been improved by more frequent shearing and transplanting. Produced as they are in loam soil, the balls do not weigh as heavily as from clay soil. The root system is likely to be more fibrous.

# CONIFERS—Continued

ARBORVITAE	Each	Per 10	Per 100
Hovey. T. oc. hoveyi. Semi-dwarf. Broad Pyramid.			
3- 4 feet.....	\$1.90	\$16.50	\$150.00
30-36 inches.....	1.40	12.50	115.00
24-30 inches.....	1.15	10.00	90.00
18-24 inches.....	.90	8.00	75.00
Oriental compact. T. or compacta.			
Long ovate form, bright green foliage.			
30-36 inches.....	1.65	15.00	.....
24-30 inches.....	1.40	12.50	115.00
18-24 inches.....	1.15	10.00	90.00
15-18 inches.....	.90	8.00	75.00
Oriental compacta aurea at same prices.			
Pyramidal. T. oc. pyramidalis.			
One of the best. Columnar.			
6- 7 feet.....	4.25	37.50	
5- 6 feet.....	3.00	27.50	
4- 5 feet.....	2.25	20.00	
3- 4 feet.....	1.50	13.50	125.00
30-36 inches.....	1.25	11.00	100.00
24-30 inches.....	.95	8.50	80.00
18-24 inches, 2 yrs. in field, TTT.....	.75	6.50	60.00
15-18 inches, 2 yrs. in field, TTT.....	.65	5.50	50.00
Ware. Siberian. T. oc. wareana.			
Low., pyramidal. Broad at base.			
30-36 inches.....	1.50	13.50	
24-30 inches.....	1.25	11.00	
18-24 inches.....	1.00	9.00	
Woodward. T. oc. woodwardi.			
Dense globosa form, deep green foliage.			
30-36 inches.....	1.90	16.50	
24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.25	11.00	100.00
15-18 inches.....	1.00	9.00	85.00
12-15 inches, 2 yrs. in field, TTT, sheared.....	.85	7.50	70.00
10-12 inches, 2 yrs. in field, TTT, sheared.....	.65	5.50	50.00
CEDAR, Cedrus atlantica glauca. Grafted. Steel blue.			
5- 6 feet.....	3.50	30.00	
4- 5 feet.....	2.75	25.00	
3- 4 feet.....	2.25	20.00	
Cedrus deodar. Tall pyramidal form. Bluish green foliage, branches drooping.			
6- 8 feet.....	4.00	35.00	
5- 6 feet.....	2.75	25.00	
4- 5 feet.....	2.25	20.00	175.00
3- 4 feet.....	1.50	13.50	125.00
30-36 inches.....	1.25	11.00	100.00
24-30 inches, 2 yrs. in field, TTT, sheared.....	1.00	9.00	85.00
18-24 inches, 2 yrs. in field, TTT, sheared.....	.85	7.50	70.00
15-18 inches, 2 yrs. in field, TTT, sheared.....	.65	5.50	50.00
CRYPTOMERIA, Plume. C. jap. elegans.			
Broad dense tree. Bronze in fall.			
3- 4 feet.....	1.90	16.50	150.00
30-36 inches.....	1.50	13.50	125.00
24-30 inches.....	1.25	11.00	100.00
Compacta. C. jap. elegans compacta.			
24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.25	11.00	100.00
15-18 inches.....	1.00	9.00	85.00







PINK DAWN

E. G. HILL



CHRISTOPHER STONE  
Copyright The Conard-Pyle Co.



HINRICH GAEDE



GOLDEN RAPTURE



TALISMAN

On pages 38, 39 and 40 we quote an up-to-date list of Roses



## CONIFERS—Continued

### CYPRESS, *Alumi. Cham. erecta alumi.*

Pyramidal. Blue Cypress.	Each	Per 10	Per 100
7- 8 feet.....	\$4.25	\$37.50	
6- 7 feet.....	3.75	32.50	
5- 6 feet.....	2.25	20.00	
4- 5 feet.....	1.90	16.50	\$150.00
3- 4 feet.....	1.50	13.50	125.00
30-36 inches.....	1.25	11.00	100.00
24-30 inches.....	.90	8.00	75.00
18-24 inches, 2 yrs. in field, TTT, sheared.....	.70	6.00	55.00
15-18 inches, 2 yrs. in field, TTT, sheared.....	.60	5.00	45.00

### Birdnest. *Nestoides.*

#### Low, spreading.

15-18 inches.....	1.40	12.50	115.00
12-15 inches.....	1.15	10.00	90.00
10-12 inches.....	1.00	9.00	75.00
8-10 inches.....	.70	6.00	55.00

We have a good supply of this variety and can recommend it for the Pacific Coast area.

### *Erecta viridis.* Pyramidal, bright green.

### Golden. *Cham. Lutea.* Branches not so upright as *Stewarti*.

(At same prices as *Alumi*).

### Italian, *Cupressus sempervirens.*

#### Tall. Narrow, Compact, Columnar.

6- 8 feet.....	2.50	22.50	
5- 6 feet.....	2.00	17.50	150.00
4- 5 feet.....	1.50	13.50	125.00
3- 4 feet.....	1.25	11.00	100.00

### Lawson. *Cham. lawsoniana.*

#### Pyramidal. Variable in habit.

8-10 feet.....	4.50	40.00	
6- 8 feet.....	3.50	30.00	275.00
5- 6 feet.....	2.75	22.50	200.00
4- 5 feet.....	1.90	16.50	150.00
3- 4 feet.....	1.50	13.50	125.00
30-36 inches.....	1.25	11.00	100.00
24-30 inches.....	.90	8.00	75.00

### Silver Queen. *Cham. lutescens.*

#### Slow growing plant. Silvery green foliage.

3- 4 feet.....	2.25	20.00	175.00
30-36 inches.....	1.90	16.50	150.00
24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.25	11.00	100.00

### *Stewarti.* Golden Lawson.

#### Erect habit. Good winter color.

4- 5 feet.....	2.25	20.00	
3- 4 feet.....	1.90	16.50	150.00
30-36 inches.....	1.50	13.50	125.00
24-30 inches.....	1.15	10.00	90.00

### Triomphe de Boskoop. Pyramidal.

#### Graceful tree. Good blue color.

3- 4 feet.....	2.50	22.50	
30-36 inches.....	2.00	17.50	

### Wissel. *Cham. law. wisseli.*

5- 6 feet, sheared specimens.....	4.00	35.00	
4- 5 feet, sheared specimens.....	2.75	25.00	
3- 4 feet, sheared specimens.....	2.25	20.00	
30-36 inches.....	1.65	15.00	
24-30 inches.....	1.40	12.50	



LAWSON CYPRESS  
(sheared), 3-4 feet



PFITZER'S JUNIPER  
24-30 inches



MUGHO PINE  
18-24 inches



WOODWARD ARBORVITAE  
18-24 inches



PYRAMIDAL ARBORVITAE  
Occidentalis, 4-5 feet



IRISH JUNIPER  
(narrow), 4-5 feet



COLORADO BLUE SPRUCE  
3-4 feet





#### **DAPHNE CNEORUM**

A most attractive and desirable variety when properly handled.  
Refer to page 34 for prices and description.



#### **CAMELLIA, Japonica**

Is becoming more popular each season and is proving to be  
hardier than expected when sheltered from cold wind and early  
morning sun. For prices refer to page 33.

# CONIFERS—Continued

## FIR, Douglas. *Pseudotsuga douglasi*.

Native in Pacific Northwest.	Each	Per 10	Per 100
6- 8 feet.....	3.00	\$25.00	
5- 6 feet.....	2.00	17.50	
4- 5 feet.....	1.50	13.50	
3- 4 feet.....	1.25	11.00	
2- 3 feet.....	1.00	9.00	

## Nordmans. *Abies Normandi*.

Slow growing, wide spreading type.

24-30 inches.....	2.00	17.50	
18-24 inches.....	1.65	15.00	

## White. *Abies concolor*. Silvery green.

Pyramidal.

4- 5 feet.....	3.50	30.00	
3- 4 feet.....	2.25	20.00	
30-36 inches.....	2.00	17.50	
24-30 inches.....	1.50	13.50	
18-24 inches.....	1.25	11.00	

## Arizona. *Abies arizonica*. (Cork fir.)

Resembles Colorado Spruce. Bright blue color.

4- 5 feet.....	4.75	42.50	
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## HEMLOCK, Mountain. *Tsuga mertensiana*.

Pyramidal. Droops gracefully.

5- 6 feet.....	3.50	30.00	
4- 5 feet.....	2.75	25.00	
3- 4 feet.....	2.25	20.00	
30-36 inches.....	1.65	15.00	\$135.00
24-30 inches.....	1.40	12.50	115.00

## JUNIPER, Chinese Creeping. *J. procumbens*.

18-24 inches.....	1.65	15.00	135.00
15-18 inches.....	1.40	12.50	115.00
12-15 inches.....	1.15	10.00	90.00

## Irish, *J. fastigiata*. Narrow type. Good Quality.

5- 6 feet.....	2.25	20.00	
4- 5 feet.....	1.65	15.00	
3- 4 feet.....	1.40	12.50	115.00
30-36 inches.....	1.25	11.00	100.00
24-30 inches.....	1.00	9.00	85.00
18-24 inches, 2 yrs. in field, TTT, sheared.....	.80	7.00	65.00
15-18 inches, 2 yrs. in field, TTT, sheared.....	.70	6.00	55.00

## Ketleer. *J. ketleeri*.

4- 5 feet.....	1.90	16.50	150.00
3- 4 feet.....	1.50	13.50	125.00

A columnar type that improves in appearance as it gets older. Hardy and resistant to disease and pest.

## Meyer, *J. squamata meyeri*.

Deep blue, dwarf, irregular habit. Semi-spreading.

18-24 inches.....	1.90	16.50	
15-18 inches.....	1.50	13.50	

## Pfitzer. *J. chin. pfitzeriana*.

Spreading type. Rapid grower.

30-36 inches.....	1.90	16.50	150.00
24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.25	11.00	100.00
15-18 inches.....	1.00	9.00	85.00
12-15 inches.....	.75	6.50	60.00

## Pfitzer variegated. Same prices as pfitzeriana.

## Plumosa, *J. communis depressa*. (Andorra)

Low, spreading, bronze in Fall.

24-30 inches.....	1.90	16.50	
18-24 inches.....	1.50	13.50	125.00
15-18 inches.....	1.25	11.00	100.00

# CONIFERS—Continued

Savin. J. Sabina Spreading type.....	Each	Per 10	Per 100
30-36 inches.....	\$1.90	\$16.50	\$150.00
24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.25	11.00	100.00
15-18 inches.....	1.00	9.00	85.00
12-15 inches, 2 yrs. in field, TTT.....	.85	7.50	70.00
Spiny Greek. J. excelsa stricta.			
Low. Pyramidal			
4- 5 feet.....	2.75	25.00	
3- 4 feet.....	2.25	20.00	
30-36 inches.....	1.90	16.50	150.00
24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.25	11.00	100.00
15-18 inches.....	1.00	9.00	85.00
12-15 inches, 2 yrs. in field, TTT.....	.85	7.50	70.00
Tamarix Savin. J. sabina tamariscifolia.			
One of the best spreading varieties.			
24-30 inches.....	1.90	16.50	150.00
18-24 inches.....	1.50	13.50	125.00
15-18 inches.....	1.25	11.00	100.00
12-15 inches.....	1.00	9.00	85.00
10-12 inches, 2 yrs. in field, TTT.....	.75	6.50	60.00
Vase. J. communis depressa.			
Very hardy type, grows naturally in vase form.			
24-30 inches.....	1.50	13.50	125.00
Virginiana, J. vir., Redcedar, Pyramidal.			
5- 6 feet, well sheared.....	2.75	25.00	
4- 5 feet, well sheared.....	2.00	17.50	
3- 4 feet, well sheared.....	1.50	13.50	
30-36 inches, well sheared.....	1.25	11.00	100.00
24-30 inches, well sheared.....	1.00	9.00	85.00
Virginiana Pyramidalis.			
4- 5 feet, sheared.....	2.25	20.00	175.00
A very hardy variety. Makes good specimen plant if sheared regularly.			
PINE, Mugho. Pinus Mughus. Dwarf. Compact.			
18-24 inches.....	1.50	13.50	
15-18 inches.....	1.25	11.00	100.00
12-15 inches.....	1.00	9.00	85.00
10-12 inches.....	.85	7.50	70.00
RETINOSPORA, Ericoides. Heath.			
18-24 inches.....	1.40	12.50	115.00
15-18 inches.....	1.15	10.00	90.00
12-15 inches.....	.85	7.50	70.00
Moss. Cham. squarrosa (veitchi).			
Feathery blue foliage. Densely branched.			
4- 5 feet.....	2.75	25.00	
3- 4 feet.....	2.25	20.00	
30-36 inches.....	1.65	15.00	
24-30 inches.....	1.40	12.50	
Obtusa crippei Golden.			
3- 4 feet.....	2.25	20.00	
30-36 inches.....	1.90	16.50	
24-30 inches.....	1.50	13.50	
Obtusa. Ret. obtusa. Pyramidal. Branches very irregular.			
5- 6 feet.....	4.00	35.00	
4- 5 feet.....	2.75	25.00	
3- 4 feet.....	2.25	20.00	175.00
30-36 inches.....	1.90	16.50	150.00
24-30 inches.....	1.50	13.50	125.00



## CONIFERS—Continued

Obtusa Aurea. Ret. ob. aurea.

Same habit as Obtusa. Grows slowly.	Each	Per 10	Per 100
3- 4 feet.....	\$3.00	\$27.50	
30-36 inches.....	2.25	20.00	
24-30 inches.....	1.65	15.00	
18-24 inches.....	1.40	12.50	

Threadbranch. R. filifera.

Semi-dwarf with tips drooping.

30-36 inches.....	1.65	15.00	
24-30 inches.....	1.40	12.50	
18-24 inches.....	1.15	10.00	

**SPRUCE**, Colorado blue. *Picea pungens glauca*.

Selected blue specimens.

5- 6 feet.....	6.50	60.00	
4- 5 feet.....	5.00	45.00	
3- 4 feet.....	4.00	35.00	\$325.00
30-36 inches.....	3.50	30.00	275.00
24-30 inches.....	2.75	25.00	225.00
18-24 inches.....	2.25	20.00	175.00
15-18 inches.....	1.65	15.00	135.00

Colorado Green. *Picea pungens*.

Same prices as Norways.

Koster's Blue. Grafted.

Specimen trees.

6- 7 feet.....	8.00	70.00	
5- 6 feet.....	6.50	60.00	
4- 5 feet.....	5.50	50.00	
3- 4 feet.....	4.50	40.00	375.00
2- 3 feet.....	3.50	30.00	275.00
18-24 inches.....	2.75	25.00	225.00
15-18 inches.....	1.65	15.00	135.00

Norway. *Picea excelsa*. Green foliage. Hardy.

4- 5 feet.....	2.25	20.00	175.00
3- 4 feet.....	1.65	15.00	135.00
30-36 inches.....	1.40	12.50	110.00
24-30 inches.....	1.15	10.00	90.00
18-24 inches.....	.90	8.00	75.00

White. *Picea canadensis*. Bluish tinge.

At same prices as Norway.

**YEW**, English. *Taxus baccata*.

Rather broad. Bushy.

3- 4 feet.....	2.50	22.50	200.00
30-36 inches.....	2.15	19.00	165.00
24-30 inches.....	1.65	15.00	135.00
18-24 inches.....	1.40	12.50	110.00

English. Upright form (Broom Yew) at same prices.

Golden English Yew at same prices.

Irish. *Taxus baccata fastigiata*

Perfect column. Exceptional quality.

5- 6 feet.....	5.50	50.00	475.00
4- 5 feet.....	4.00	37.50	350.00
3- 4 feet.....	2.75	25.00	225.00
30-36 inches.....	1.90	16.50	150.00
24-30 inches.....	1.50	13.50	125.00
18-24 inches.....	1.25	11.00	100.00

Japanese. *Taxus Cuspidata*. Spreading type, hardy.

Japanese, Upright type, hardy.

Prices same as Irish Yew.

# BROAD-LEAVED EVERGREEN TREES and SHRUBS

## ABELIA, *Abelia grandiflora*.

Glossy foliage, pink blossoms over a long period.

	Each	Per 10	Per 100
3- 4 feet.....	\$ .90	\$ 8.00	\$ 75.00
30-36 inches.....	.75	6.50	60.00
24-30 inches.....	.60	5.00	45.00
18-24 inches.....	.50	4.00	35.00

## ANDROMEDA, *Pieris japonica*.

Low, compact, white blossom.

30-36 inches.....	2.25	20.00	
24-30 inches.....	1.90	16.50	150.00
18-24 inches.....	1.50	13.50	125.00
15-18 inches.....	1.25	11.00	100.00
12-15 inches.....	1.00	9.00	85.00

## AUCUBA, Golddust. *Aucuba japonica variegata*.

Dark green leaves covered with numerous yellow spots. Thrives in shade.

3- 4 feet.....	2.25	20.00	175.00
30-36 inches.....	1.70	15.50	140.00
24-30 inches.....	1.40	12.50	110.00
18-24 inches.....	.95	8.50	80.00
15-18 inches.....	.75	6.50	60.00

## Greenleaf. *Aucuba japonica*.

Similar habit but green foliage.

(Same grades and prices as Golddust).

## AZALEA, Hinodegiri. *Azalea hinodegiri*.

Early blooming, brilliant crimson.

(From cuttings).

15-18 inches, spread.....	1.40	12.50	
12-15 inches, spread.....	1.15	10.00	90.00
10-12 inches, spread.....	.85	7.50	70.00
8-10 inches, spread.....	.65	5.50	50.00
6- 8 inches, spread.....	.45	4.00	35.00
4- 6 inches, spread.....	.35	3.00	25.00

Christmas Cheer, light red, small blossom, prices 5c higher than Hinodegiri.

Hexi, at same prices as Hinodegiri.

Ledifolia, pure white, at same prices as Hinodegiri.

Pink Pearl, light pink, prices 5c higher than Hinodegiri.

## BARBERRY, Darwin. *Berberis darwini*.

Glossy, holly-shaped leaf.

24-30 inches.....	1.00	9.00	85.00
18-24 inches.....	.85	7.50	70.00
15-18 inches.....	.70	6.00	55.00

## *Berberis dulcis nana*.

Dwarf, dark green.

15-18 inches.....	.75	6.50	60.00
12-15 inches.....	.60	5.00	45.00
9-12 inches.....	.45	4.00	35.00
6- 9 inches.....	.40	3.50	30.00

(For other Barberry, see Deciduous Shrubs.)

## BOX, Truetree. *Buxus sempervirens arborescens*.

(Pruned to pyramids.)

30-36 inches, specimens.....	2.75	25.00	
24-30 inches, specimens.....	2.00	17.50	
18-24 inches, specimens.....	1.65	15.00	
15-18 inches, specimens.....	1.40	12.50	

(Pruned to Globes).

24-30 inches, specimens.....	2.75	25.00	
18-24 inches, specimens.....	2.00	17.50	
15-18 inches, specimens.....	1.40	12.50	
12-15 inches, specimens.....	1.15	10.00	

(Not sheared).

24-30 inches.....	.90	8.00	75.00
18-24 inches.....	.75	6.50	60.00
15-18 inches.....	.60	5.00	45.00
12-15 inches.....	.45	4.00	35.00

# BROAD-LEAVED EVERGREEN TREES and SHRUBS—Continued

## BOX—Continued

Truedwarf.	Each	Per 10	Per 100
18-24 inches, specimens.....	\$1.65	\$15.00	
15-18 inches, specimens.....	1.00	9.00	
12-15 inches, specimens.....	.75	6.50	
10-12 inches, specimens.....	.50	4.50	\$ 40.00
8-10 inches, specimens.....	.40	3.50	30.00
8-10 inches, Hedge Plants, bare root.....	.35	3.00	25.00
6- 8 inches, Hedge Plants, bare root.....	.30	2.50	20.00
5- 6 inches, Hedge Plants, bare root.....	.25	2.00	15.00
4- 5 inches, Hedge Plants, bare root.....	.20	1.50	10.00

## BROOM, Andreana. *C. andreanus*.

Yellow, with dark crimson wings.			
3- 4 feet.....	1.15	10.00	
2- 3 feet.....	.85	7.50	
Praecox. Moonlight Broom, Pale Yellow Early.			
2- 3 feet.....	.75	6.50	60.00
18-24 inches.....	.65	5.50	50.00
Purgans. <i>Cytisus purgans</i> . Dwarf Yellow. Often listed as <i>Kewensis</i> .			
15-18 inches.....	.70	6.00	
12-15 inches.....	.60	5.00	
9-12 inches.....	.45	4.00	
Spanish. <i>Genista hispanica</i> .			
Very fragrant yellow			
3- 4 feet.....	.65	5.50	
2- 3 feet.....	.50	4.50	
White. <i>Cytisus alba</i> .			
3- 4 feet.....	.65	5.50	50.00
2- 3 feet.....	.55	4.50	40.00

## CAMELLIA, Common. *Camellia japonica*.

Double Red, Double White, Double Pink. Bushy and well budded.			
24-30 inches.....	2.00	17.50	150.00
18-24 inches.....	1.50	12.50	115.00
15-18 inches.....	1.25	10.00	90.00
12-15 inches.....	1.00	8.50	80.00
12-15 inches, less bushy, fewer buds.....	.75	6.50	60.00

Our supply of Double Red is very adequate, but Double Pink and Double White are not so plentiful this season. For colored illustration, refer to page 28.

## COTONEASTER, Adpressa.

Creeping Cotoneaster. A prostrate variety, hardy and free from pests.			
15-18 inches.....	.65	5.50	\$ 50.00
12-15 inches.....	.55	4.50	40.00
Francheti.			
Graceful pendulous branches. Orange berries.			
4- 5 feet.....	.90	8.00	75.00
3- 4 feet.....	.75	6.50	60.00
2- 3 feet.....	.65	5.50	50.00
18-24 inches.....	.55	4.50	40.00
Horizontalis.			
Bright red berries.			
24-30 inches.....	.75	6.50	60.00
18-24 inches.....	.65	5.50	50.00
15-18 inches.....	.55	4.50	40.00
12-15 inches.....	.45	4.00	35.00
Humifusa.			
Prostrate. Very good for rockeries.			
From 4 inch Pots.....	.40	3.50	30.00
From 2½ inch Pots.....		1.35	12.50
Microphylla.			
Low spreading. Heavily berried.			
24-30 inches.....	.75	6.50	60.00
18-24 inches.....	.65	5.50	50.00
15-18 inches.....	.55	4.50	40.00
12-15 inches.....	.45	4.00	35.00

# BROAD-LEAVED EVERGREEN TREES and SHRUBS—Continued

## COTONEASTER—Continued

Pannosa. (Silver-leaf Cotoneaster.)

Upright habit. Silvery foliage. Bright red berries.

At same prices as Francheti.

Parneyi.

	Each	Per 10	Per 100
Large dark green leaves. Bright red berries.			
18-24 inches.....	\$ .65	\$ 5.50	\$50.00
12-18 inches.....	.55	4.50	40.00

## DAPHNE, Cneorum.

Fragrant pink. Blooms during Summer. Very hardy.

This plant has proved very desirable both for foundation planting and rockery. It requires alkaline reaction in the soil. Stock this season is of excellent quality.

15-18 inches.....	1.50	13.50	
12-15 inches.....	1.25	11.00	100.00
9-12 inches.....	.90	8.00	75.00
6- 9 inches.....	.70	6.00	55.00
4- 6 inches.....	.45	4.00	35.00

For colored illustration, refer to page 28.

Winter. Daphne odora, marginata.

Early blooming. Pink.

24-30 inches, with bloom buds.....	2.75	25.00	225.00
18-24 inches, with bloom buds.....	1.90	16.50	150.00
15-18 inches, with bloom buds.....	1.35	12.50	115.00
12-15 inches.....	1.10	10.00	90.00
9-12 inches.....	.75	6.50	60.00
6- 9 inches.....	.50	4.50	40.00

## EUONYMUS, Evergreen. Euonymus japonicus

Upright growth. Dark green foliage.

30-36 inches.....	.85	7.50	70.00
24-30 inches.....	.75	6.50	60.00
18-24 inches.....	.65	5.50	50.00
15-18 inches.....	.50	4.50	40.00

Silveredge Wintercreeper. E. radicans argenteo-marginatus.

18-24 inches.....	.65	5.50	50.00
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## FIRETHORN, Pyracantha. Lalandi.

Upright type. Orange berries.

4- 5 feet.....	1.50	13.50	125.00
3- 4 feet.....	1.25	11.00	100.00
30-36 inches.....	.90	8.00	75.00
24-30 inches.....	.75	6.50	60.00
18-24 inches.....	.65	5.50	50.00

Coccinea, Red berries. Spreading type.

Yunnanensis, Red berries. Spreading type.

At same prices as Lalandi.

## HEATH, Corsican. Erica stricta.

Upright. Pale purple. Summer and Fall.

18-24 inches.....	.50	4.50	40.00
15-18 inches.....	.45	4.00	35.00
12-15 inches.....	.40	3.50	30.00

Erica carnea rosea, dwarf type. Blooms Jan. to April.

10-12 inches.....	.50	4.50	40.00
8-10 inches.....	.45	4.00	35.00

## HEATHER, Irish Belle.

Attractive purple blossoms. July and August.

18-24 inches.....	.70	6.00	55.00
15-18 inches.....	.60	5.00	45.00
12-15 inches.....	.45	4.00	35.00

Golden. Calluna vulgaris aurea.

12-15 inches.....	.60	5.00	45.00
10-12 inches.....	.50	4.00	35.00

# BROAD-LEAVED EVERGREEN TREES and SHRUBS—Continued

## HEATHER—Continued

Mediterranean Hybrid.

	Each	Per 10	Per 100
Dwarf. Fall and winter blooming. Pink.			
18-24 inches.....	\$ .70	\$ 6.00	\$ 55.00
15-18 inches.....	.60	5.00	45.00
12-15 inches.....	.45	4.00	35.00
10-12 inches.....	.35	3.00	25.00

Rosea. *Calluna vulgaris*. Scotch.

15-18 inches.....	.50	4.50	40.00
12-15 inches.....	.40	3.50	30.00

White Scotch at same prices.

## HOLLY, English. *Ilex aquifolium*.

Specimens with berries.

Produced by cuttings from carefully selected strains.

4- 5 feet.....	4.75	42.50	375.00
3- 4 feet.....	3.00	27.50	250.00
30-36 inches.....	2.25	20.00	175.00
24-30 inches.....	1.65	15.00	135.00
18-24 inches.....	1.35	12.50	115.00
15-18 inches.....	1.10	10.00	90.00

For the first time in several years we have a good supply of well berried plants in the smaller grades.

Without berries at less 20%.

Male plants, 3-4 feet..... 1.50 each

English variegated

Prices 20% higher than English.

*Ilex Crenata* and *Pernyi* available.

Prices on request.

## HONEYSUCKLE. *Lonicera nitida*.

Evergreen. Does best if pruned regularly.

24-30 inches.....	.65	5.50	50.00
18-24 inches.....	.50	4.50	40.00
15-18 inches.....	.45	4.00	35.00

## KALMIA, *latifolia*. Mountain Laurel.

Glossy leaf. Pink flower. Requires Partial Shade.

24-30 inches.....	2.75	25.00	225.00
18-24 inches.....	2.25	20.00	175.00
15-18 inches.....	1.90	16.50	150.00
12-15 inches.....	1.25	11.00	100.00

The plants in the larger grades are very fine specimens.

(This is one of the best varieties that we have to offer).

## KALMIOPSIS *leachiana*.

Neat compact bush. Dark green foliage, pink flowers with red calyx. Very hardy. Does well in slightly acid or neutral soil. Flowering period May to end of July. Pot grown from cuttings.

8-10 inches.....	.85	7.50	
6- 8 inches.....	.75	6.50	

## LAUREL, English. *Laurocerasus officinalis*.

(Good specimen plants).

4- 5 feet.....	1.90	16.50	150.00
3- 4 feet.....	1.40	12.50	110.00
30-36 inches.....	.95	8.50	80.00
24-30 inches.....	.75	6.50	60.00
18-24 inches.....	.55	4.50	40.00
12-18 inches.....	.40	3.50	30.00
12-18 inches. Hedge plants, not balled.....		2.00	15.00

Portugal. *Laurocerasus lusitanica*.

Compact. Dark green. Hardy.

4- 5 feet.....	3.50	32.50	
3- 4 feet.....	2.50	22.50	
30-36 inches.....	1.90	16.50	150.00
24-30 inches.....	1.25	11.00	100.00
18-24 inches.....	.85	7.50	70.00
15-18 inches.....	.65	5.50	50.00



# BROAD-LEAVED EVERGREEN TREES and SHRUBS—Continued

## LAUREL—Continued.

Zabells. *Laurocerasus zabelli*.

Spreading, semi-dwarf type, hardy.	Each	Per 10	Per 100
30-36 inches.....	\$ .95	\$8.50	\$80.00
24-30 inches.....	.75	6.50	60.00
18-24 inches.....	.50	4.50	40.00
12-18 inches.....	.40	3.50	30.00

## LAURESTINUS. *Viburnum tinus*.

Winter blooming.

30-36 inches.....	1.65	15.00	
24-30 inches.....	1.15	10.00	90.00
18-24 inches.....	.80	7.00	65.00
15-18 inches.....	.65	5.50	50.00

## LEUCOTHEA. *Catesbaei*.

18-24 inches....	1.25	11.00	100.00
15-18 inches.....	1.00	9.00	85.00

## MAGNOLIA, Southern. *M. grandiflora*.

Large white blossoms.

6- 8 feet.....	8.00	75.00	
5- 6 feet.....	5.00	45.00	
4- 5 feet.....	3.50	30.00	
3- 4 feet.....	2.00	17.50	

*Soulangiana* listed under deciduous shrubs.

## MEXICAN ORANGE. *Choisya ternata*.

Very fragrant white blossoms.

2- 3 feet.....	1.25	11.00	
18-24 inches.....	1.10	10.00	
15-18 inches.....	.85	7.50	
12-15 inches.....	.70	6.00	

## NANDINA, *Domestica*.

White blossoms. Leaves red in winter.

24-30 inches.....	1.15	10.00	90.00
18-24 inches.....	.90	8.00	75.00
15-18 inches.....	.75	6.50	60.00

## OREGON GRAPE. *Mahonia aquifolia*.

Dark glossy foliage. Blue berries.

24-30 inches.....	1.15	10.00	90.00
18-24 inches.....	.85	7.50	70.00
15-18 inches.....	.65	5.50	50.00
12-15 inches.....	.55	4.50	40.00
12-15 inches, 1 yr. in field, roots in moss.....		3.50	30.00

## OSMANTHUS, *Illicifolium*.

(Holly-leaf Osmanthus). Compact growing shrub, dark green foliage, white flowers.

24-30 inches.....	1.50	13.50	
18-24 inches.....	1.25	11.50	
15-18 inches.....	1.00	9.00	
12-15 inches.....	.85	7.50	

## PERNETTYA. *Mucronata*.

Rather slow growing, compact plant, coral berries.

15-18 inches.....	1.00	9.00	
12-15 inches.....	.85	7.50	

## PHOTINIA. *Serrulata*.

Glossy leaf. Fall coloring exceptional.

30-36 inches.....	1.50	13.50	125.00
24-30 inches.....	1.25	11.00	100.00
18-24 inches.....	.90	8.00	75.00
12-18 inches.....	.70	6.00	55.00

*Glabra* at same prices.

## PRIVET, Golden. *Ligustrum ovalifolium aureo*.

Showy specimens.

3- 4 feet.....	.80	7.00	65.00
30-36 inches.....	.70	6.00	55.00
24-30 inches.....	.60	5.00	45.00
18-24 inches.....	.45	4.00	35.00

## BROAD-LEAVED EVERGREEN TREES and SHRUBS—Continued

### PRIVET—Continued.

Japanese. *Ligustrum japonica*.

	Each	Per 10	Per 100
Shiny green leaf. White flower.			
3- 4 feet.....	\$ .65	\$ 5.50	\$ 50.00
2- 3 feet.....	.55	4.50	40.00

Lucidum. *Ligustrum lucidum*.

Dark glossy leaf. Good Fall color.

24-30 inches.....	.75	6.50	60.00
18-24 inches.....	.65	5.50	50.00
15-18 inches.....	.55	4.50	40.00

### RHODODENDRONS.

Catawbiense. Seedling plants.

At same prices as Hybrid Seedlings.

This variety comes true to color from seed, forms an attractive compact plant with good foliage and large pinkish-lavender blossom. We can recommend it highly.

Hybrid Seedlings. Grown from very carefully selected seed of best red varieties.

24-30 inches.....	2.00	17.50	
18-24 inches.....	1.65	15.00	140.00
15-18 inches.....	1.40	12.50	115.00
12-15 inches.....	1.00	9.00	85.00

Hybrids. Named varieties grown from cuttings.

In pink, red, orchid and lavender.

15-18 inches.....	2.15	19.00	165.00
12-15 inches.....	1.50	13.50	125.00

Grafted varieties. Pink Pearl and good shades of red.

24-30 inches.....	3.50	32.50	
18-24 inches.....	3.00	27.50	
15-18 inches.....	2.50	22.50	
12-15 inches.....	2.00	17.50	

All Rhododendrons listed have buds.

### SKIMMIA, Japonica.

Compact. Rich scarlet berries. Best in partial shade.

18-24 inches.....	1.50	13.50	125.00
15-18 inches.....	1.25	11.00	100.00
12-15 inches.....	1.00	9.00	85.00

Male plants can be supplied at same prices.

### STRANSVESIA, Davidiana.

Pale pink blossom.

2- 3 feet.....	1.10	10.00	
18-24 inches.....	.90	8.00	

## VINES AND CLIMBERS

### BITTERSWEET, *Celastrus scandens*.

Crimson berries all winter.

3 year.....	.40	3.50	30.00
2 year.....	.35	3.00	25.00

### CLEMATIS, Anemone. *Clematis Montana*.

Pink flowers in April.

3 year.....	.45	4.00	35.00
2 year.....	.40	3.50	30.00

Large Flowering Clematis.

2 year.....	.75	6.50	60.00
Plants from 4 inch pots.....	.60	5.00	45.00

Henryi, white.

Mme. Edouard Andre, red.

Jackmani, purple.

Ramona, light blue.

Sweet Autumn. *Clematis paniculata*.

Fragrant white blossoms.

3 year.....	.45	4.00	35.00
2 year.....	.40	3.50	30.00

## VINES AND CLIMBERS—Continued

**CREEPER**, Boston Ivy. *Ampelopsis tricuspidata* (Veitchii).

Fine for brick or stone buildings.

Engelmann. *Ampelopsis quinquefolia engelmanni*.

Virginia. *Ampelopsis quinquefolia*.

	Each	Per 10	Per 100
3 year.....	\$ .35	\$ 3.00	\$ 25.00
2 year.....	.30	2.50	20.00

**HONEYSUCKLE**, Belgian. *Lonicera belgica*.

Fragrant red and yellow all summer.

Halls Japan. *Lonicera japonica halliana*.

Fragrant white flowers. June to November.

3 year.....	.35	3.00	25.00
2 year.....	.30	2.50	20.00

**IVY**, English. *Hedera helix*. Evergreen. Glossy foliage.

3 year.....	.20	1.50	12.50
2 year.....	.15	1.25	10.00

Small leaf 10 cents higher.

Bunchleaf. *Hedera conglomerata*.

8-10 snches, 3 year.....	.40	3.50	30.00
6- 8 inches, 2 year.....	.35	3.00	25.00
4- 6 inches, 2 year.....	.30	2.50	20.00

**JASMINE**, White. *Jasminum officinal*.

Good climber. Fragrant.

Winter (yellow), *Jasminum nudiflorum*. Early

3 year.....	.45	4.00	35.00
2 year.....	.40	3.50	30.00

**KUDZU VINE**

2 year.....	.30	2.50	
3 year.....	.35	3.00	

**SILVER LACE VINE**. *Polygonum auberti*.

Rapid grower, white blossom.

2 year.....	.40	3.50	
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**TRUMPET CREEPER**. *Bignonia radicans*.

Orange blossoms in July.

3 year.....	.40	3.50	
2 year.....	.35	3.00	

**WISTERIA**, grafted stock, longcluster and free blooming.

Single Purple, Single Pink, Double Violet.

3 year, grafted.....	.75	6.50	60.00
2 year, grafted.....	.65	5.50	50.00

Tree Wisteria are \$1.50 to \$3.00 each, depending upon size and quality. We are making a specialty of this item and have some very desirable plants to offer this season.

## PORTLAND ROSES

The roses we offer below are all grown near Portland in good sandy loam soil, entirely without irrigation, thus securing a particularly fine root system, and firm, well ripened wood. They are all budded extremely low.

PLEASE NOTE. Our roses are tied in bunches of ten, and we do not break the bunches at the per ten price. If less than ten are ordered the price is 2½ cents higher per plant.

	Per 10	Per 100
Two year No. 1.....	\$2.00	\$18.00
Two year No. 1½.....	1.70	14.00
Two year No. 2.....	1.30	10.00

Although we do not quote prices for quantity lots, we are in a position to do so on request.

In Roses, just as with all of the other material that we handle, we are paying particular attention to **quality**.

American Beauty, crimson carmine.

Austrian Copper, copper and red.

Autumn, burnt orange.

Betty Uprichard, coppery pink.

Briarcliff, rose pink.

Caledonia, ivory white.

Chas. K. Douglas, crimson.

Chas. P. Kilham, orange red

Cuba, orange scarlet.

Dame Edith Helen, brilliant pink.

Dorothy Page Roberts, pink.

Duchess of Athol, orange.

Duchess of Wellington, yellow.

Edel, ivory white.

## PORTLAND ROSES—Continued

Edith Nellie Perkins, orange to pink.  
 Editor McFarland, deep pink.  
 •E. G. Hill, scarlet.  
 Eldorado, golden yellow.  
 Etoile de France, crimson.  
 Etoile de Holland, scarlet.  
 Feu J. Looymans, orange apricot.  
 Francis Scott Key, carmine red.  
 Frau Karl Druschki, white.  
 Gen. McArthur, scarlet.  
 Golden Dawn, straw yellow.  
 Golden Emblem, yellow.  
 Golden Ophelia, yellow.  
 Golden Pernet, golden yellow.  
 Gruss an Teplitz, rich scarlet.  
 Hadley, velvety crimson.  
 Hollywood, dark rose red.  
 Hoosier Beauty, crimson.  
 Hortulanus Budde, red.  
 Imperial Potentate, rose pink.  
 Independence Day, orange apricot.  
 Isobel, coppery salmon. Single.  
 Ivanhoe, red.  
 J. J. L. Mock, rose pink.  
 Joanna Hill, apricot yellow.  
 J. C. Thornton, red.  
 Kaiserin, ivory white.  
 K. of K., velvety scarlet.  
 Lady Alice Stanley, coral pink.  
 Lady Forteviot, golden yellow.  
 Lady Hillingdon, apricot yellow.  
 Laurent Carle, dark red.  
 Lord Charlemont, crimson.  
 Los Angeles, flame pink.  
 Lulu, orange pink.

McGredy Scarlet, scarlet.  
 Magna Charta, carmine pink.  
 Miss Lolita Armour, salmon orange.  
 Miss Rowena Thom, pink.  
 Mme. Butterfly, light pink.  
 Mme. C. Testout, pink.  
 Mme. Ed. Herriot, coral pink.  
 Mme. Jules Bouche, white.  
 Margaret McGredy, oriental red.  
 Mrs. E. P. Thom, lemon yellow.  
 Mrs. Chas. Bell, salmon pink.  
 Mrs. C. E. Van Rossem, copper.  
 Mrs. Henry Bowles, brilliant pink.  
 Mrs. Henry Morse, two-tone pink.  
 Mrs. Lovell Swisher, salmon pink.  
 Mrs. P. S. Dupont, golden yellow.  
 Mrs. W. C. Miller, light salmon pink.  
 Olympiad, oriental red.  
 Ophelia, pink.  
 Portadown Ivory, white.  
 Pres. Hoover, orange to scarlet.  
 Radiance, pink.  
 Rapture, rose pink.  
 Red Radiance.  
 Rose Berkeley, rose pink.  
 Roslyn, yellow.  
 Sensation, scarlet.  
 Shot Silk, cherry red.  
 Souv. de Cl. Pernet.  
 Souv. de Geo. Pernet, red.  
 Sunburst, apricot.  
 Sunkist, apricot.  
 •Talisman, rose red and gold.  
 Ulrich Brunner, cherry red.  
 Ville de Paris, yellow.  
 Wilhelm Kordes, golden salmon.

### GROUP "A"

Newer varieties, novelties and certain varieties more expensive to grow.

Add 2c each on all varieties in this group.

Angele Pernet, orange apricot.  
 Ami Quinard, garnet red.  
 Catalonia, vermillion red.  
 Con. de Sastago, coppery rose and gold  
 Dainty Bess, pink, single.  
 Duq. de Penaranda, orange apricot.  
 Glowing Carmine, carmine.  
 Gypsy Lass, scarlet crimson.  
 Heinrich Wendland, nasturtium red.

•Hinrich Gaede, coppery red to orange.  
 Lady Marg. Stewart, orange and yellow.  
 Li Bures, carmine and gold.  
 Mme. Cecile Brunner, cream pink.  
 Mme. Jules Guerin, golden yellow.  
 Mrs. Aaron Ward, Indian yellow.  
 Mrs. R. M. Finch, cream pink.  
 Rev. F. Page Roberts, coppery yellow.  
 Sir Henry Segrave, lemon yellow.

### GROUP "AA"

We also have the following newer varieties

•Chris. Stone, crimson (add 15c ea.)  
 Golden Gleam, yellow (add 5c ea.)  
 •Golden Rapture, yellow (add 5c ea.)  
 Mme. J. Perraud, orange (add 15c ea.)  
 Mrs. Sam McGredy, orange (add 5c ea.)

•Pink Dawn, pink (add 10c ea.)  
 Rouge Mallerin, scarlet (add 5c ea.)  
 Senora Gari, apricot (add 5c ea.)  
 Vic Adelheid, pink and yellow (add 5c ea.)

## POLYANTHA ROSES

Cameo, pink.  
 Crimson Baby Rambler.  
 Echo, pale pink.  
 Ellen Poulsen, rose pink.  
 Fluffy Ruffies, rose pink.  
 Gruss an Aachen, flesh pink.  
 Gloria Mundi, scarlet orange.  
 Golden Salmon, salmon orange.

Ideal, dark red.  
 Lady Reading, red.  
 Lafayette, red.  
 Miss Edith Cavell, deep crimson.  
 Orleans, crimson.  
 Pink Lafayette.  
 Sparkler, brilliant red.  
 Tr. d'Orleans, cerise red.  
 Verdun, red.

•For colored illustrations, refer to pages 24 and 25.

## PORTLAND ROSES—Continued

### CLIMBING ROSES

American Pillar, pink, single.	Mme. Ed. Herriot, coral pink.
American Beauty, rosy crimson.	Mrs. E. P. Thom, lemon yellow.
Black Boy, maroon red.	Mme. Greg. Staechelin, pink.
Chaplin's Pink.	Pres. Hoover, scarlet to orange pink.
Dorothy Perkins, pink.	Primrose, yellow.
Dame Edith Helen, pink.	Paul's Scarlet.
Dr. Van Fleet, flesh pink.	Reveil Dijonnais, coral red and gold.
Etoile de Holland, red.	Roserie, pink to rose pink.
Hadley, crimson.	Talisman.
Los Angeles, flame pink.	

### STANDARD OR TREE ROSES

(Two year No. 1, Budded, 36 to 42 inches high, on Oregon Briar stems)

No. 1 Grade, \$1.25 each, \$11.00 per 10

No. 1½ Grade, \$1.00 each, \$8.50 per 10

Autumn, burnt orange.	Director Rubio, magenta red.
Condesa de Sastago, coppery gold.	McGredy Scarlet.
Dame Edith Helen, brilliant pink.	Mme. Ed. Herriot, coral pink.
Editor McFarland, deep pink.	Mrs. E. P. Thom, lemon yellow.
E. G. Hill, scarlet.	Mrs. Henry Bowles, brilliant pink.
Etoile de Holland, scarlet.	Mrs. Sam McGredy, coppery orange.
Frau Karl Druschki, white.	Pres. Hoover, scarlet, orange, pink.
Hadley, crimson.	Rapture, rose pink.
Imperial Potentate, rose pink.	Red Radiance.
Joanna Hill, apricot yellow.	Talisman, rose, red to gold.
Marg. McGredy, oriental red.	Ville de Paris, golden yellow.

### ROSE STOCKS

<b>MULTIFLORA JAPONICA</b> —Rooted cuttings.	Per 1000
6-10 m/m No. 1 .....	15.00
<b>MANETTI</b> —Rooted cuttings.	
6-10 m/m No. 1 .....	18.00

## PEONIES

Oregon grown Peonies compare favorably with any that are grown in the United States. We guarantee a good grade of strong three to five-eye divisions. 25 of a variety take the 100 rate.

Variety		Per 10	Per 100
Albert Crousse .....	Pink .....	\$1.80	\$16.00
Alexandriana .....	Full Pink .....	1.80	16.00
Asa Gray .....	Pink .....	1.80	16.00
Avalanche .....	Ivory White .....	3.50	30.00
Claire Dubois .....	Pink .....	1.80	16.00
Couronne d'Or .....	White .....	1.80	16.00
Delachi .....	Red .....	1.80	16.00
Duchess of Portland (Early) .....	Pink .....	1.80	16.00
Edulis Superba .....	Pink .....	1.80	16.00
Festiva .....	Cream White .....	1.80	16.00
Festiva Maxima .....	White .....	1.80	16.00
Fragrant (Tall) .....	Cherry Red .....	1.80	16.00
Lady Bramwell .....	Pink .....	3.00	25.00
Louis Vanhoutte (Good) .....	Red .....	1.80	16.00
Mille Leonie Calot .....	Pink .....	2.25	18.00
Mme. Elille Lemoine .....	White .....	1.80	16.00
Mme. de Vernille .....	White .....	1.80	16.00
Modelle de Perfection .....	Pink .....	1.80	16.00
Officinalis Rubra (Early) .....	Red .....	1.80	16.00
Philomelle .....	Pink and Yellow .....	1.80	16.00
Some-Ganoko, Jap. (New Variety) ....	Red .....	3.50	30.00

### DOUBLE PEONIES TO COLOR ONLY

	Per 10	Per 100
Red, White and Pink .....	\$1.80	\$16.00
Lighter grade plants .....	1.40	12.00
(Pink and White varieties predominate)		



# BULBS

## GLADIOLUS, IRIS, LILY, NARCISSUS, TULIP

The quality of Oregon and Washington Bulbs has been improved until they now excel most of the stock that is on the market. The list of bulbs is too extensive for us to publish in this catalog, but we are in a position to quote you on any quantity in which you may be interested, and your inquiries are solicited.

## HARDY PERENNIALS

The following Perennials are grown here at Portland, and are of the very best quality. If the list does not include the varieties that you need, write us, and we will do the best we can to secure the additional stock for you.

Variety	Per 10	Per 100
<b>Aethionema</b> (Persian Candytuft), bright pink, full sun.....	\$ .80	\$ 7.00
<b>Alyssum Saxatile</b> , Com. Deep yellow, 1 ft., early, showy.....	.80	7.00
<b>Aquilegia</b> (Columbine). Mixed colors.....	1.00	8.50
<b>Arabis</b> (Rockcress), Dbl. White flowers on single stems.....	.80	7.00
<b>Armeria</b> (Thrift), Assorted. Red, white, pink.....	.80	7.00
<b>Aster</b> (Michaelmas Daisy). Assorted. Rose, pink, blue, white...	.80	7.00
<b>Aubretia</b> (Rockery Plant). Mauve to red.....	.80	7.00
<b>Campanula</b> (Blue Bells).....	.80	7.00
<b>Candytuft</b> . Pure white. Evergreen. Early spring.....	.80	7.00
<b>Chrysanthemum</b> , Hardy. All colors. Rooted cuttings.....	.80	7.00
<b>Coreopsis</b> . Bright yellow. Midseason bloomer.....	.80	7.00
<b>Delphinium</b> . Wrexham strain. Blue.....	1.00	8.50
Cinereum. Brilliant blue.....	2.50	20.00
Pacific strain. Hybrids.....	2.50	20.00
<b>Dianthus Deltoidea</b> . Rose to red.....	.80	7.00
(Garden Pinks). Red, pink, white.....	.80	7.00
<b>Dicentra Spectabilis</b> . 2 to 3 crowns.....	1.50	13.50
3 to 4 crowns.....	1.75	16.00
<b>Doronicum</b> (Yellow Daisy).....	.80	7.00
<b>Gaillardia</b> . Large yellow flower.....	.80	7.00
<b>Geum</b> . Double red. Yellow.....	1.00	8.50
<b>Gypsophila</b> (Baby Breath). Single white.....	1.00	8.50
(Bristol Fairy). Grafts, field grown.....	3.00	25.00
<b>Helleborus</b> . Niger altifolius. 2 year.....	2.50	20.00
3 year.....	5.00	45.00
<b>Hollyhock</b> . Double only. Mixed colors. Pink, red, yellow.....	.80	7.00
<b>Hemeracallis</b> (Day Lily). Yellow.....	.80	7.00
<b>Liatris</b> (Gayfeather). Rose. Midsummer bloomer.....	1.00	8.50
<b>Lychnis Alpine</b> (Ragged Robin). Rose and pink.....	1.00	8.50
<b>Linum</b> (Flax). Blue.....	.80	7.00
<b>Phlox</b> . <b>Subulata</b> . Pink (Moss pink), trailing.....	1.00	8.50
White, Tint of Blue. Evergreen foliage.....	1.00	8.50
Red (Atro purpurea). Striking. Quite new.....	1.00	8.50
<b>Amoena</b> . Pink. 4 inches high.....	1.00	8.50
<b>Decussata, Beacon</b> . Cherry red.....	1.50	13.00
<b>Jules Sandeau</b> .....	1.50	13.00
<b>Special French</b> , soft pink.....	1.50	13.00
White.....	1.50	13.00
<b>Polemonium</b> (Jacob's Ladder). Rose pink.....	.80	7.00
<b>Primula</b> (Primroses). Mixed colors.....	1.00	8.50
<b>Pyrethrum</b> (Painted Daisy). Assorted colors.....	.80	7.00
<b>Saxafrage</b> . Broad leaved and evergreen. Rose. Very early.....	1.00	8.50
<b>Silene</b> (Catchfly). White, silver foliage.....	.80	7.00
<b>Veronica</b> . Blue.....	.80	7.00
<b>Viola</b> . Mixed colors.....	.80	7.00
<b>Viola</b> , Jersey Gem. Purple blue.....	1.00	8.50
<b>Violet</b> , Radio. Light blue. Late bloomer, long stem.....	.80	7.00
<b>Wallflower</b> . Yellow to red.....	.80	7.00
<b>Sagina</b> , Subulata (Lazy Man's Lawn). Also good for stepping stones. In clumps about 8 inches in diameter.....	1.50	
Per square yard.....	2.50	

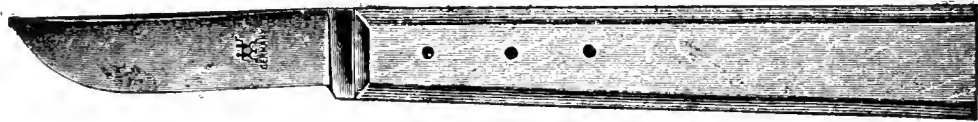
The prices quoted above are for plants in sizes convenient for shipment. Larger clumps can be supplied at about 5 cents more per plant.

# NURSERYMEN'S SUPPLIES

## BEST VALUES AT MINIMUM PRICES

Prices subject to change without notice. f. o. b. Portland, Oregon.

### BUDDING KNIVES



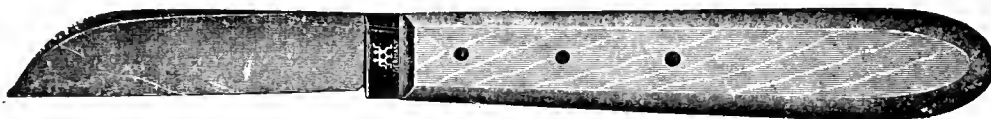
#### Henckel's

Stationary Handle No. 312½.....\$ .85 each  
Pocket Budder, No. 778½..... 1.25 each

#### Ulster

Stationary Handle, No. 150..... .50 each

### GRAFTING KNIVES



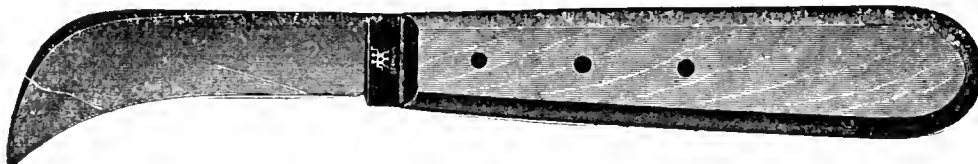
#### Henckel's

Stationary Handle, No. 304½..... 1.15 each

#### Ulster

Stationary Handle, No. 1320..... .70 each

### PRUNING KNIVES



#### Henckel's

Stationary Handle, No. 305½..... 1.25 each

#### Ulster

Stationary Handle, No. 10..... .75 each

### SCION KNIVES

#### Henckel's

Stationary Handle, No. 316½..... .75 each

#### Ulster

Stationary Handle, No. 140..... .50 each

### MISCELLANEOUS KNIVES

Harrington Cutlery Co. Dexter Shoe Knife (used for Scion knife), either

2½-inch or 3-inch blade..... .50 each

#### Ulster

Combination Grafter and Budder, No. 27308..... 1.15 each

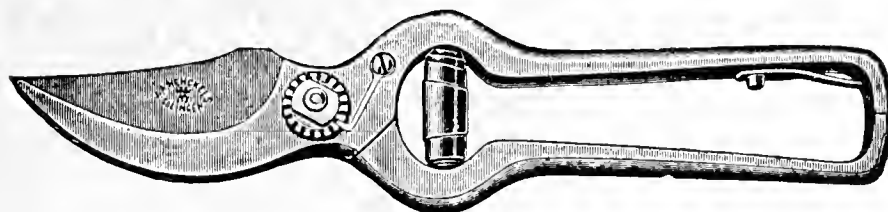
Combination Pruner and Budder, No. 2303..... 1.25 each

Finger Knives..... 30c each; 3.50 per dozen

Worn on the finger to cut twine.

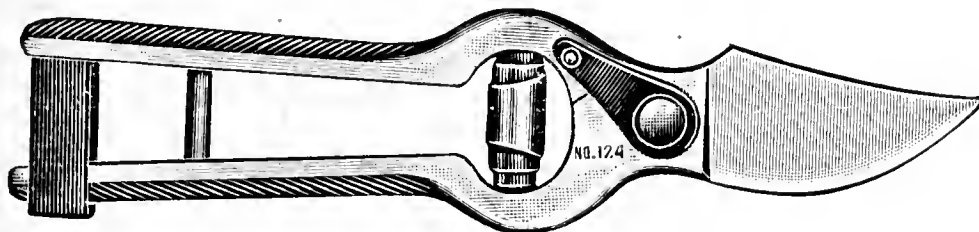
Ulster Knives, including the Budder, Grafter, Hook Bill, Scion and Combination Pocket Knives, although very reasonable in price, are giving excellent satisfaction.

## PRUNING SHEARS



### Henckel's

No. 200, 8½ inch, volute spring	\$3.50 each
No. 190, 7½ inch, volute spring	3.00 each
Welkut, 6 inch, volute spring	1.85 each
No. 23, 6½ inch, full polished	2.70 each
Volute springs for shears	.20 each



### S. Kunde & Sohn

No. 135, 8 inch, double cutting edge	\$5.50 each
No. 124, 9 inch, volute spring	2.85 each
No. 124, 8 inch, volute spring	2.50 each
No. 126, 9 inch, volute spring, wood covered handle	3.15 each
No. 126, 8 inch, volute spring, wood covered handle	2.85 each

For general purposes, Shears No. 124, 9 inch, and No. 124, 8 inch, are recommended.

The prices quoted on Henckel and Kunde Shears are the same as last year, although higher prices are anticipated, due to increased duty on imported material.

### "Wiss" Manufacture

No. 19aF—2-ft. Pruners, wood handles	\$2.50 each
No. 607—8 inch, volute spring	1.25 each
No. 609—9 inch, volute spring	1.35 each
No. 309—8½ inch, volute spring	2.25 each
No. 607N—6¾ inch, full polished, volute spring	1.65 each
No. 906—Hy-Power Rolcut, 7¼ inch	1.40 each
No. 908—Hy-Power Rolcut, extra heavy	1.80 each

Parts for replacements kept in Stock.

### "Wiss" Hedge Shear

8½ inch—2¾ lbs., wood handles. English pattern. Fitted with metal covered rubber shock absorber	\$3.25 each
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## CARBORUNDUM WHETSTONES

No. 149	.20 each
No. 145	.50 each
Arkansas Pocket Stone, size 3, soft, fast cutting	.25 each

## BURLAP

Second hand Burlap, good sized pieces	6c per lb.
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## FERTILIZER

**GRANT'S ACID FERTILIZER**—For Lawns, Broadleaved Evergreens, and Conifers.

Cottonseed base; does not burn, has no disagreeable odor; lasts several months.

Formula: Nitrogen 4%, Phosphoric Acid 9%, Potash 8%.

Promotes sturdy stem and root growth.

	Price to the Trade	Retail Price
100 lb. Bags	\$2.60	\$3.50
50 lb. Bags	1.60	2.25

F. o. b. Portland. Prices for quantities quoted on request.

## INSECTICIDES AND FUNGICIDES

We are able to supply spray and dust mixtures, strictly fresh and of the best quality. Write for prices.

We can also furnish hand power dusters and sprayers.

## HORSE MUZZLES

Made in 6-mesh galvanized steel non-rust wire cloth. . . . .50c each; \$4.50 dozen

## RUBBER BUD TIES



We are distributors for the B. F. Goodrich Rubber Co.'s Rubber Bud Strips.

1 to 9 lbs.....	\$1.10 per lb.	F. O. B. Portland, Oregon.
10 to 49 lbs.....	1.00 per lb.	F. O. B. Portland, Oregon
50 to 99 lbs.....	.85 per lb.	F. O. B. Portland, Oregon.
100 lbs. and up.....	.75 per lb.	Freight prepaid to destintion.

## GRAFTING WAX

Best Grade.....	45c per lb.
In 5 lb. lots.....	40c per lb.

## SHINGLE TOW

Per Ton

Baled, car lots f. o. b. Portland, Oregon.....	\$7.50
Baled, Ton lots, called for at the mill.....	7.00
Baled, Ton lots, f. o. b. our warehouse.....	9.00
Baled, small lots, at our warehouse, per bale.....	.75

We would suggest taking this material in August when it is dry.

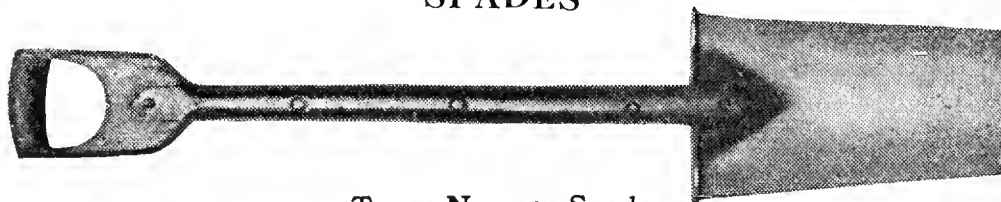
## EXCELSIOR WASTE

Baled, car lots, 10 to 15 tons, F.O.B. Seattle, Wash.....	\$12.00 per ton
Baled, 5 ton lots, F.O.B. Seattle, Wash.....	15.00 per ton
Baled, small lots, F.O.B. Seattle, Wash.....	20.00 per ton

Bales weigh about 150 lbs.

This is preferred by many nurserymen to Shingle Tow for packing purposes.

## SPADES



Taper Nursery Spade

Nursery, Taper, D handle, strapped full length, weight 9 lbs.....	\$4.00 each
Nursery, Taper, D handle, strapped full length, weight 7 1/4 lbs.....	3.75 each

## BALLING SPADES

No. A3M—Moly Shrub Spade, weight 5 1/2 lbs.....	\$3.25 each
No. E91—Moly Shrub Spade, weight 5 lbs.....	2.00 each
No. M92—Maynard Pattern, polished blade, weight 4 1/2 lbs.....	2.15 each

## SHOVELS

No. B1CB—Long Handle Shovel, polished blade, weight 4 lbs.....	\$1.75
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## STRAP IRON

Black 5/8-inch, on reels, containing 300 feet.....	\$2.15 per reel
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## TACKERS

Markwell Tackers.....	\$5.00 each
Box containing 5000 Staples for Tacker.....	\$2.75 per box
Bostitch Tacker, RF15, light duty.....	\$5.50 each
(Can be operated with one hand)	
Box containing 5000 Staples (Ind. RF).....	\$1.75 per box

## TREE GAUGES

Circular, convenient to carry in pocket. Measures both fractions of an inch and millimeters.....	\$ .65 each
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## TREE COUNTERS

Can be turned back to zero on completing the count of each variety.

One Dial Counters, each.....	\$3.00
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These tally registers count up to 1000 and are equipped with brackets so that several can be mounted on one base.

## TREE PROTECTORS

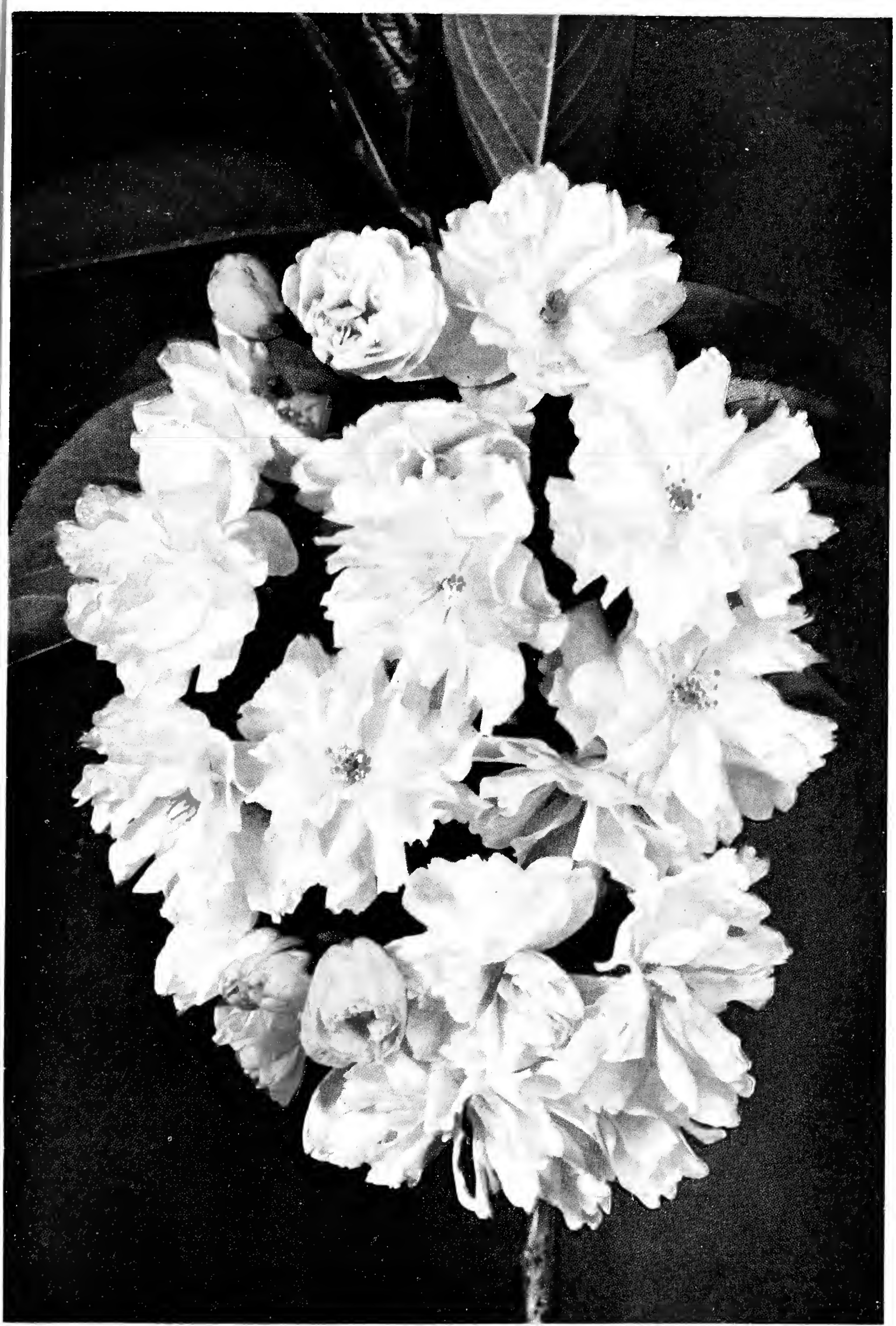
We now have a supply of "Yucca" Veneer Tree Protectors wired ready for attachment.

	Per 100	Per 1000
Height 18 inches.....	\$2.50	\$15.00
Height 24 inches.....	2.75	17.50

## JOHNSON'S NURSERYMEN'S TAPE

For grafting and budding, in rolls of 60 yards, 1/2 inch wide.....	\$ .75 per roll
In lots of 5 or more rolls.....	.60 per roll





**KWANZAN. Japanese Flowering Cherry**

Now that the public is familiar with the Japanese Flowering Cherry the demand is exceeding the supply. Kwanzan continues to be the most popular variety. For prices refer to page 11.



## MOSS

Green, in bales, about 50 lbs. each ..... 3.50 per 100 lbs.  
 (Ton lots) ..... 60.00 per ton  
 Clean and dry of the very best quality.

## PAPER

Kraft, strong and tough, most economical, 24, 30 and 36 inch ..... 8c per lb.  
 Ripplekraft, waterproof, elastic, crinkled one way ..... 13c per lb.  
 Ripplekraft, waterproof, elastic, crinkled both ways ..... 13c per lb.  
 100-yard rolls 36, 42 and 48 inches wide.  
 Waterproof lining paper, rolls 36 inches and 48 inches wide ..... 10c per lb.  
 (Made of 2 layers of Kraft paper with asphalt between.)

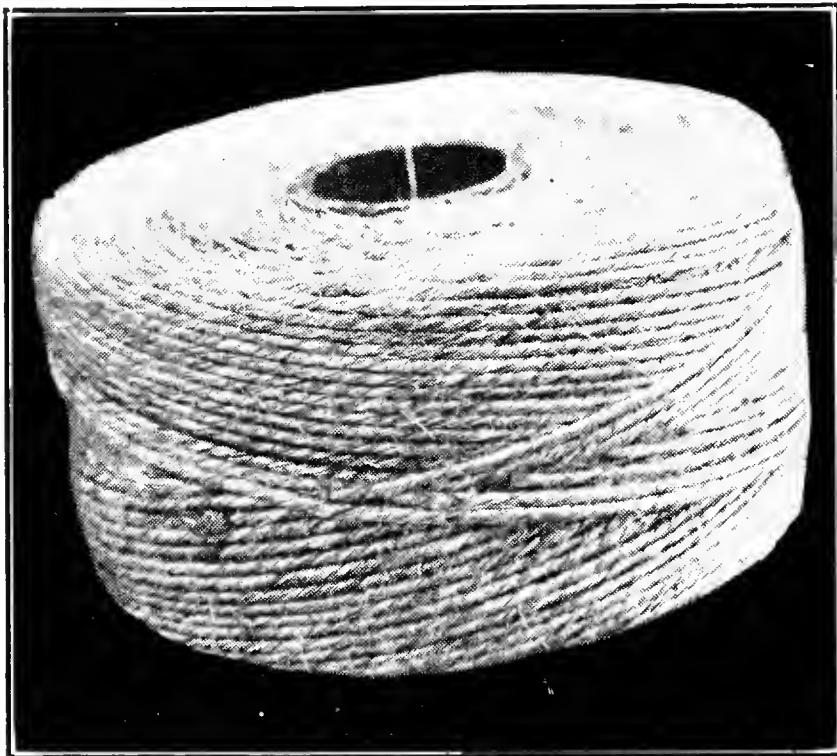
## PEAT—GERMAN

Granulated Peat, Fine, Lighthouse Brand ..... \$2.35 per bale  
 (In lots of 10 bales) ..... 2.25 per bale  
 This is the best quality we have been able to secure.  
 Granulated Peat, Canadian Brand ..... \$2.10 per bale.  
 (In lots of 10 bales, \$2.00 per bale)

## RAFFIA

Westcoast Brand, best quality, small lots ..... 30c per lb.  
 25 lb. lots or more ..... 25c per lb.

## TWINE



## BALE ROPE AND TWINES

Cloverleaf, XXX fine, 2 and 3 ply, 5-lb. balls, each ..... \$1.50  
 Cloverleaf, XXX fine, 2 and 3 ply, full 50-lb. sacks, per lb ..... .28  
 (This is the best quality of Manila Twine available)  
 Malaysia, Fine, 1, 2 and 3 ply, 5-lb. balls, each ..... .90  
 Malaysia, Fine, on spools, or in full 50-lb. sacks, per lb ..... .16

## BINDING TWINE

Best Quality Available

Standard 5 lb. balls, each ..... \$ .50  
 Standard 8 1/3 lb. balls, each ..... .75  
 Full 50-lb. sack, per sack ..... 4.00

## ORCHARD YARN

Orchard Yarn, tarred, 1 and 2 ply, 5 lb. balls, each ..... \$ .80  
 Orchard Yarn, tarred, 1 and 2 ply, full 50 lb. sack, per lb ..... .14

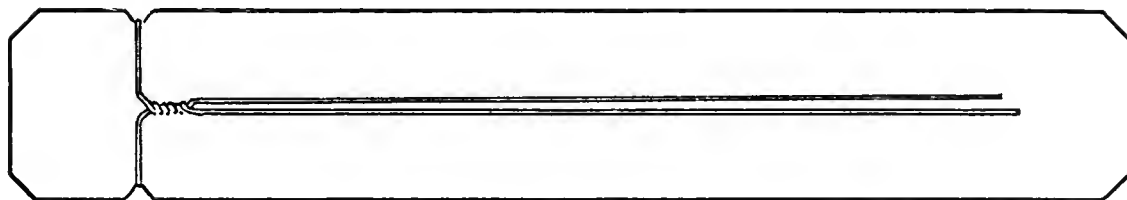
## WRAPPING TWINE

Cotton Budding Twine, 3 or 4 ply ..... Prices on request  
 Cotton Twine, polished, 8 ply, 1/2 lb. balls ..... Prices on request  
 Jute Wrapping Twine, 3 ply, 1/2 lb. balls ..... Prices on request

Freight prepaid on Twine orders of 50 lbs. or more within states of Oregon, Washington and California.

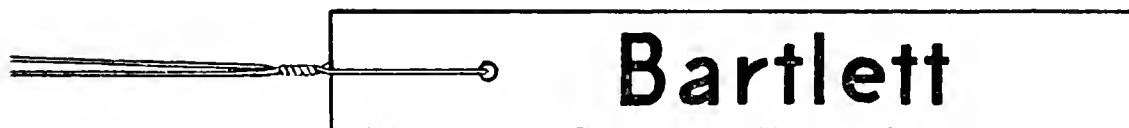
# WOODEN TREE AND POT LABELS

## BENJAMIN CHASE CO. (EASTERN) TREE LABELS



Painted Copper Wired Tree Labels,  $\frac{5}{8}$  x  $3\frac{1}{2}$  inch. . . . . \$2.30 per 1000  
 (If 5000 are taken at one time, the price will be reduced to \$2.20 per 1000)  
 Pot and Garden Labels can be supplied, but we do not carry a full line in stock.

## PRINTED COPPER WIRED LABELS— $2\frac{1}{2}$ INCH



Printed Label as per illustration. . . . . \$1.60 per 1000, f.o.b. factory  
 Customer's name and address (two lines) can be printed on the back of labels.  
 Please ask for quotation.

## PORTLAND LABELS (Manufactured in Portland, Oregon)

### TREE LABELS

	Per 1000	In lots of 5,000 or more Per 1000
Painted Copper Wired, $\frac{11}{16}$ x $3\frac{1}{2}$ inch. . . . .	\$2.20	\$2.10
Unpainted, Copper Wired, $\frac{11}{16}$ x $3\frac{1}{2}$ inch. . . . .	1.80	1.70

### POT AND GARDEN LABELS

	Plain Per 1000	Painted Per 1000
Pot Labels—4 inch . . . . .	\$1.60	\$2.00
Pot Labels—5 inch . . . . .	1.80	2.20
Pot Labels—6 inch . . . . .	2.00	2.50
Pot Labels—8 inch. . . . .	2.50	3.10
Garden Labels— 8 inch . . . . .	3.75	4.50
Garden Labels—10 inch . . . . .	4.75	5.75
Garden Labels—12 inch . . . . .	6.75	8.00

Tree and Pot Labels packed 1000 in carton.  
 Garden Labels 250 in carton.

## PRINTED COPPER WIRED LABELS— $3\frac{1}{2}$ Inch x $\frac{1}{2}$ Inch Wide



We can now supply Portland Labels,  $\frac{1}{2}$  x  $3\frac{1}{2}$  inches, printed, at the following prices:  
 In lots of 1000, printed one variety name . . . . . \$1.40 per 1000  
 For each change of type, add 5c additional. Not less than 100 of one variety printed. No orders accepted for less than 1000 Labels.



### KING ALFRED NARCISSUS

Immense quantities of this variety are now grown in the vicinity of Portland, and the future of the industry seems assured. Please refer to page 41 for information concerning Narcissus and other bulbs.

# I N D E X

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## *Adventure Every Day*

FROM what activity, I ask, does more continuous humor, excitement, thrill, depression, irritation, satisfaction, and genuine feeling of achievement flow than from the routine of earning a living?

Every day in business is adventure. There is excitement in booking an unexpected order, getting out a rush order, borrowing money for the payroll, paying off a note, collecting an account that has been given up as hopeless, receiving an out-of-town customer, lending a dollar to someone you haven't seen for twenty years, deciding to increase or reduce prices, bargaining with tough buyers and eating lunch with a new customer.

The business day sharpens the wits, brightens the eye, quickens the pulse, stimulates the liver, improves the vocabulary. It supplies an endless round of wholesome, constructive activity in which the prizes go to the fit and the alert.

Business offers gray days and years, headaches, tears and humiliation, but so does every other form of competition.

—*Courtesy Chase Bag Co.*